



AUSTRALIAN TABLE GRAPE

EXPORTER
DIRECTORY

2022/23



ATGA
Australian
Table Grape
Association Inc.



CONTENTS

| | |
|--|----|
| WHY IS AUSTRALIA'S GRAPE INDUSTRY SO GOOD? | 04 |
| MAJOR GROWING REGIONS | 05 |
| AUSSIE GRAPES ACROSS THE GLOBE | 06 |
| IMPORT INFORMATION | 07 |
| EXPORTER DIRECTORY | 09 |
| SERVING SUGGESTIONS | 30 |
| AVAILABLE VARIETIES | 31 |




ATGA
Australian
Table Grape
Association Inc.

WHY IS AUSTRALIA'S GRAPE INDUSTRY SO GOOD?



25,000
HECTARES
of grapes



more than
200,000
TONNES
produced



900
GROWERS
Australia wide



GEOGRAPHICALLY ISOLATED
from exotic pests and diseases

EVEN OUR RED GRAPES ARE GREEN

Australia is widely recognised as a “clean and safe” producer of fruit and vegetables. As an island nation, Australia is geographically isolated from other grape producing countries and thus naturally protected from exotic pests and diseases. Working in partnership with the Department of Agriculture, Fisheries and Forestry (DAFF), the Australian table grape industry ensures access to high health planting material.



ADVANCED RESEARCH
for superior growing techniques

BEST PRACTICES. BETTER GRAPES

Research and development are key to enhancing production practices. Australia's table grape producers are informed by leading Australian and international researchers, ensuring our growing techniques meet global expectations. The industry recently developed national minimum maturity standards, and has a commitment to traceability and technology, designed to optimise grape quality and overall consumer experience.



EFFECTIVE IRRIGATION
for sustainable production

WISE WITH WATER

Effective irrigation techniques result in efficient water management that is integral to sustainable horticultural production. Over 90% of Australia's table grape plantings are drip irrigated, with less than 10% plantings under sprinkler irrigation. Growers continue to invest in best environmental practices through state and national sustainability programs and incentives.



FOCUSED FOOD SAFETY
environmentally and socially responsible

GRAPE ENVIRONMENT FOR GROWING

Quality fresh Australian grapes are produced in a pristine, clean environment and grown under environmentally friendly and socially responsible practices. The industry has adopted the Integrated Pest Management (IPM) system, employing a wide range of tactics to reduce the use of chemicals. It also gives consumers the confidence of knowing fresh Australian grapes meet international food safety standards as growers meet requirements determined by the maximum residue limits (MRLs).

MAJOR GROWING REGIONS



AUSSIE GRAPE EXPORT VARIETIES & AVAILABILITY

Australia produces a considerable number of table grape varieties for the export market. These are a combination of both traditional varieties including Crimson Seedless, Thompson Seedless and Red Globe, as well as new and exciting varieties such as Cotton Candy and Sweet Sapphire. Read more about our available varieties on page 31.

When choosing Australian grapes you may find some green (or white) varieties with a golden yellow hue. These grapes have been left on the vine for a longer period of ripening.

Also look for the silvery white coating on red and black varieties. Although not as noticeable on green/white varieties this coating is a natural bloom that protects the fruit's freshness. It wears away with handling and time stored.

| Export Varieties | Seeds | Nov | Dec | Jan | Feb | Mar | Apr | May |
|-------------------------|-------|-----|-----|-----|-----|-----|-----|-----|
| Dawn Seedless (WA only) | | | ● | ● | ● | ● | ● | |
| Menindee Seedless | | ● | ● | ● | ● | | | |
| Thompson Seedless | | | | ● | ● | ● | ● | ● |
| Crimson Seedless | | | | | ● | ● | ● | ● |
| Flame Seedless | | ● | ● | ● | ● | ● | | |
| Ralli Seedless | | | | ● | ● | | | |
| Red Globe | ✓ | | ● | ● | ● | ● | ● | ● |
| Autumn Royal | | | | ● | ● | ● | | |
| Midnight Beauty | ✓ | | ● | ● | ● | ● | | |

AUSSIE GRAPES ACROSS THE GLOBE

Australia's table grapes have earned the reputation of being high quality grapes with that "just-picked" flavour – fresh, juicy, crunchy and sweet.

Seventy per cent of Australia's table grapes are grown for export. Our producers value their long-term relationships with international buyers.

At the industry's peak, pre-Covid, Australia exported 152,500 tonnes of table grapes, valued at more than A\$623m, to more than 40 countries.

At the height of Covid, the industry was still able to export more than 110,000

tonnes of table grapes, valued at A\$450m.

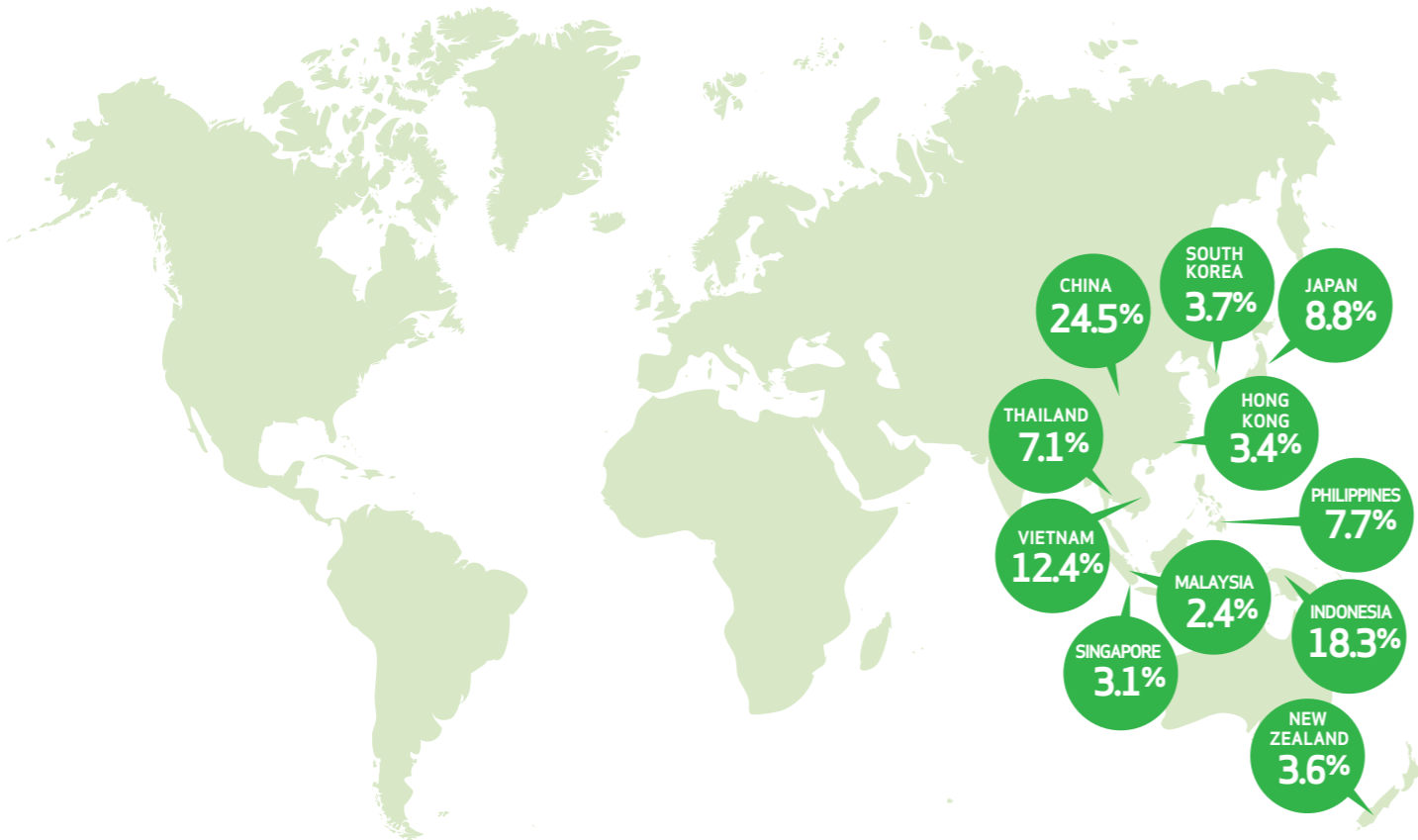
Almost all exported table grapes are grown in the premier grape-growing region of Sunraysia, located on the border of Victoria and New South Wales.

New varieties and plantings are springing up in all of our grape-growing regions, and our 900 table grape producers are committed to environmentally friendly and socially responsible farming practices, from the way they prepare and nurture their vines, to harvesting by hand when the berry size and sugar levels are just right.

As the table grape industry continues to evolve, we are investing in traceability to meet the growing needs of consumers and international markets.

Australia is an ideal counterseasonal supplier of fruit to northern hemisphere markets, which allows us to deliver high quality, attractive, fresh fruit with a longer shelf-life.

Asia is the primary export region, due to its close proximity to Australia. Asia accounted for more than 90% of all Australian table grape exports in 2022.



**110,916
TONNES**

Australian table grape exports in 2022

**\$450
MILLION**

**42
COUNTRIES**

WHEN PLACING AN ORDER FOR AUSTRALIAN TABLE GRAPES IMPORTERS NEED TO PROVIDE THE FOLLOWING INFORMATION:

DAFF facilitates the export of Australian agriculture and food products. DAFF provides information and inspection and certification services to ensure exports of Australian table grapes meet the requirements of overseas authorities.

The industry's reputation for quality grapes combined with a long season has

seen increasing volumes of fruit sent to new overseas markets.

Australia has the proximity advantage in terms of achieving shorter shipping time relative to competitors such as Chile.

Fresh Australian grapes can arrive in Asia in as quickly as 16 days. Australian

table grapes shipped to the Indian subcontinent and the Middle East arrive within 18–23 days, while shipments to Europe may take 26–32 days.



PRODUCT

- ✓ **The grape variety**
(e.g. Crimson Seedless)
- ✓ **Size and quality**
XXL - biggest size
XL - average size
L - the smaller fruit
- ✓ **Packaging option**
Loose pack 850–1,000g bunch bags in carton cardboard or polystyrene



TIMING

- ✓ **Timing will be dictated by the variety and availability of grapes**
(for variety types, please refer to the Australian table grapes varieties table or speak to your exporter)
- ✓ **Australia's table grape season is November through to May.**
The peak export period is from January to May.



QUANTITY

- ✓ **9kg carton or polystyrene**
(by weight)
- ✓ **10kg carton**
(by weight)



FREIGHT

- ✓ **Sea freight**
(Shipping container)
- ✓ **Air freight (AV)**





EXPERIENCE TOP QUALITY

When you buy IFG table grapes through a licensed marketer, you can be assured that the quality will be top tier. To learn more about authorised licensed marketers, contact IFG's Australian Commercial Manager Henry Fisk at hfisk@ifg.world.



EXPORTERS

- Albyfarms Produce
- Algona
- Alpha Fresh Australia
- AND Fresh
- Antico
- Ausbrand
- Australia Fruits
- Benecor Holdings
- BGP International
- Budou Farms
- Cirillo Farms
- Cordoma Group

- Costa Group
- CrozAsia
- Exim Trading Global
- The Fresh Connection
- Fresh Produce Group
- Fruittree Trading
- Global Horticulture Trading
- Grape Innovation
- Grape Co Australia
- The Grape House Group
- Hannay Douglas
- Harrowsmiths
- J & F Lazzara & Sons
- Lee Mckeand Produce

- Lucca Estate
- Luu Global
- Mallee Fresh Produce
- Milner Grapes
- Muraca & Sons
- NCF Exports
- Olive Grove Fruits
- Paramount Farms
- Perfection Fresh
- Premier Fresh International
- Purveyors International
- US Fresh Export
- VFS Exports
- Zappia Innovations

EXPORTER DIRECTORY

ALBYFARMS PRODUCE



ABOUT:

Albyfarms Produce Pty Ltd is a family owned and operated business which has been going for over 40 years. We are table grape and avocado growers/exporters.

What separates the brand "Alby's Grapes" from the rest is the fact that all the fruit is picked fresh, packed & shipped to order. This ensures that the customer is receiving fresh grapes that have the maximum shelf life. A fresh tasting, fantastic looking product!

CURRENTLY EXPORTING:

- Menindee Seedless
- Ivory™
- Thompson Seedless
- Great Green™
- Crimson Seedless
- Red Globe
- Melody™
- Allison™
- Itumfive
- Itumseven
- Itumtwelve
- Itumfifteen
- More exciting varieties coming soon

CONTACT:

Robert: +61 427 428 007 | robert.albyfarm@gmail.com
 David: +61 408 130 998 | david.albyfarm@gmail.com
 John: +61 419 504 364 | albyfarm@albyfarm.com.au
 Phone: +61 3 5 263 534 | www.albyfarm.com.au

EXPORTER DIRECTORY

ALPHA FRESH AUSTRALIA



ABOUT:

Alpha Fresh Australia have been involved with different aspects of the grape industry for four generations. Transitioning from raisin to table grape growing in 1980, the family extended their business in the '90s to include exportation, now they are one of the leading growers and exporters in Australia. The business handles all types of fresh fruit, but holds a clear focus on table grapes.

We work with a great group of loyal growers, who are export driven and quality conscious. We pride ourselves on these attributes.

CURRENTLY EXPORTING:

- Menindee Seedless
- Flame Seedless
- Red Globe
- Thompson Seedless
- Crimson Seedless
- Autumn Royal
- Calmeria
- ARRA Honey Pop™
- ARRA Mystic Dream™
- ARRA Passion Fire™
- ARRA Sugar Drop™
- ARRA Yum!bo™
- Plus all other major table grape varieties

CONTACT:

Anthony Cirillo: +61 419 391 330 | Bruno: +61 407 336 213
 Mark: +61 448 326 870 | Matt: +61 427 725 160
 alphafreshaustralia@gmail.com

ALGONA



ABOUT:

Algona is an Australian-based business specialising in table grapes.

Working in close partnership with a trusted network of family farms, we are dedicated to quality and consistency.

We supply customers across the globe and work hard to procure excellent supply for our customers.

The Algona team have been exporting Australian table grapes for over 15 years.

CURRENTLY EXPORTING:

- Menindee Seedless
- Ivory™
- Thompson Seedless
- Sweet Globe™
- Great Green™
- Sugar Crisp™
- Cotton Candy™
- Autumn King
- Flame Seedless
- Ralli Seedless
- Carlita™
- Crimson Seedless
- Itumseven
- Jack's Salute™
- Sweet Nectar™
- Allison™
- Red Globe
- Sweet Celebration™
- Magic Seedless
- Melody™
- Autumn Royal
- Sweet Sapphire™
- Sweet Favors™
- Black America™

CONTACT:

Adriano Brescia: +61 499 443 351 | adriano@algona.co
 Ben O'Brien: +61 408 450 420 | ben@algona.co
 Louis Joseph: +61 429 659 512 | louis@algona.co

AND FRESH



ABOUT:

With a collective 40 years' experience in the farming, horticulture and export industry, AND Fresh comes fully conversant in all protocols and procedures regarding export and quality management for their clients. AND Fresh can manage for their clients the full process from quality checks and assurance at farm gate to arrival at destination, ensuring that all documentation is correct. AND Fresh excel in their large network relationships with growers, freight forwarders plus airline and sea freight to give peace of mind to both their buyers and growers.

CURRENTLY EXPORTING:

All varieties of table grapes, both organic and conventional.

CONTACT:

Allan Anderson: +61 419 369 944 | allan@andfresh.com.au
 Pam Anderson: +61 408 269 285 | admin@andfresh.com.au
 www.andfresh.com.au

EXPORTER DIRECTORY

ANTICO



ABOUT:

Established in Sydney in 1958, Antico International remains an Australian owned and family operated company dedicated to the export, import and wholesale of unrivalled quality fresh fruit and vegetables.

Antico International is one of Australia's leading exporters, importers and wholesalers of unrivalled quality fresh fruit and vegetables.

CONTACT:

Hugh: +61 418 643 699 | Oliver +61 408 418 620

Justin +61 433 664 400 | antico@antico.com.au

www.antico.com.au

EXPORTER DIRECTORY

AUSTRALIA FRUITS



ABOUT:

Founded in 2003, Australia Fruits has grown to become a leading exporter, importer, marketing and logistics business, now supplying leading supermarkets and distributors globally. With state of the art temperature-control facilities, safe handling procedures including HACCAP, SQF and HARPS as well as Australian Quarantine accreditations, our qualified QC and authorised officers ensure all fresh produce is inspected prior to leaving our facilities. This ensures our commitment to premium service and quality, whether it be by air or sea, is maintained at every step from the farm gate to the customer.

CURRENTLY EXPORTING:

- Ralli Seedless
- Menindee Seedless
- Crimson Seedless
- Long Crimson Seedless
- Thompson Seedless
- Red Globe
- Melody™
- Autumn King
- Cotton Candy™
- Sweet Sapphire™
- Sweet Globe™
- Great Green™
- Calmeria
- Dried grapes with cluster

CONTACT:

Joe Tullio: +61 411 132 665 | joe@austfruits.com.au

Vince: +61 434 351 360 | vince@austfruits.com.au

Ray: +61 412 792 513 | ray@austfruits.com.au

www.austfruits.com.au | Facebook: Australia Fruits Pty Ltd

AUSBRAND



ABOUT:

AUSBRAND Premium Table Grapes and Dried Fruit is the brand created by third generation viticulturists and table grape growers Nelson and Chris Dichiera. The two brothers have a combined experience of 40 years of grape growing and are young, enthusiastic, innovative & dedicated growers who strive to produce a world class product. The art and passion of grape growing is in their blood and began from humble beginnings in 1953 with their grandfather Cosimo Dichiera some 65 years earlier.

CURRENTLY EXPORTING:

- Menindee Seedless
- Thompson Seedless
- Crimson Seedless
- Red Globe
- Autumn Royal
- Ivory™
- Great Green™
- Sunrise Red™
- Timpson™
- Cotton Candy™
- Sweet Globe™
- Sweet Celebration™
- Sweet Sapphire™

CONTACT:

Nelson Dichiera: +61 417 256 238
nelson@ausbrandfarminggroup.com.au

Chris Dichiera: +61 407 655 263
chris@ausbrandfarminggroup.com.au

www.ausbrand.net.au

BENECOR HOLDINGS



ABOUT:

Benecor Holdings is a family owned and run company based in Irymple, Victoria and selling grapes under the Sunberry brand... We've been growing table grapes for 30 years.

CURRENTLY EXPORTING:

- Flame Seedless
- Red Globe
- Menindee Seedless
- Crimson Seedless
- Calmeria
- Golden Globe
- Autumn Royal

CONTACT:

Frank Dimasi: +61 407 509 310

frankdimasi6@bigpond.com

EXPORTER DIRECTORY

BGP INTERNATIONAL



ABOUT:

BGP International markets grapes on behalf of growers both locally and overseas providing an all year-round supply for our customers around the world. Please contact us to discuss your requirements.

BGP International are experts in the export and marketing of fresh produce, with a lifetime of experience.

CONTACT:

Patrick McGreesh: +61 400 672 708

patrick@bgp.com.au

Phone: +61 3 9686 3300

EXPORTER DIRECTORY

CIRILLO FARMS



ABOUT:

Located on the banks of the Murray River in and around Paringi, NSW, Cirillo Farms is a family-run enterprise by fourth generation fruit producers.

Our small-scale farm has evolved into a successful packer, exporter and logistics enterprise, with 200 hectares of newly developed table grapes, state of the art cool storage facility, and a fleet of trucks and logistics team.

Our AQIS accredited facility features ample pre-cooling, storing and dispatching capacity – designed to keep grapes as fresh as the day they were picked off the vine, while our transport and logistics delivers fresh fruit worldwide.

CONTACT:

Anthony Cirillo: +61 488 214 675 | Josh Cirillo: +61 408 120 138

info@cirillofarms.com.au | www.cirillofarms.com.au

CURRENTLY EXPORTING:

- Flame Seedless
- Menindee Seedless
- Crimson Seedless
- Long Crimson Seedless
- Red Globe
- Ivory™
- Timpson™
- Carlita™
- Melody™
- Allison™
- Sweet Nectar™
- Sweet Sapphire™

BUDOU FARMS

BUDOU FARMS
葡萄ファームズ

ABOUT:

Budou Farms is a family operated business that grows table grapes in Northern Victoria Australia. Using unique practices our produce ensures quality, reliability and safety, looking after our environment based on regenerative agriculture while achieving sweet, safe and sustainable grapes.

Established in 2014 and exporting directly to markets in Asia, we serve a wide range of customers from major supermarkets to wholesalers, hotels and restaurants.

Reaching consumers directly, we have created a good way to show our product and be known for our quality with flavor and good storage.

With new varieties on board in the coming years, it will enhance the grape range and availability.

CONTACT:

Enrique: +61 421 839 145 (Whatsapp) | Junko: +61 431 736 192

budoufarms@gmail.com | Facebook: facebook.com/budoufarms

Instagram: instagram.com/budoufarms

CURRENTLY EXPORTING:

- Crimson Seedless
- Thompson Seedless
- Maylen Seedless
- Kyoho
- New varieties in development on farm

CORDOMA GROUP

Cordoma
AUSTRALIA'S EXOTIC GRAPES

ABOUT:

The Cordoma family have been farming table grapes in the beautiful Sunraysia region for three generations.

With our alluring selection of new, exclusive varieties as well as traditional ones, we strive to grow grapes that are unmatched in flavour, texture and appearance like nothing you've ever tasted before.

Our Cordoma "Australia's Exotic Grapes" brand delivers grapes to the domestic and South East Asian markets with varieties that continue to surprise and delight with every bite.

CONTACT:

Adrian Cordoma: +61 488 283 539 (Whatsapp)

sales@cordoma.com.au | Instagram: cordoma_grapes_

WeChat: Cordoma Grapes

CURRENTLY EXPORTING:

- Crimson Seedless
- Long Crimson Seedless
- Sweet Globe™
- Sugar Crisp™
- Sweet Sapphire™
- Candy Crunch™
- Candy Dreams™
- Sweet Nectar™
- Ivory™
- Carlita™
- Great Green™



EXPORTER DIRECTORY

COSTA GROUP



ABOUT:

Costa is renowned for its crisp, juicy table grapes. We deliver our premium quality table grapes throughout Australia and internationally. At Costa, we grow and source table grapes from various growing regions around Australia so that consumers can enjoy our grapes over an extended season.

Our grapes are carefully harvested when sugar levels reach maximum sweetness, and colour is at its best. They are hand-picked for optimum quality, and then they are carefully packed and distributed throughout Australia and the world. Our stringent post-harvest management program ensures the quality of our grapes isn't compromised once harvested.

With a focus on varietal development to respond to the market's demands, we are continually improving the quality of the grapes we grow.

CONTACT:

Campbell Banfield: +61 401 327 632
campbell.banfield@costagroup.com.au

Amancio Cuesta: +61 404 271 012
amancio.cuesta@costagroup.com.au

www.costagroup.com.au

CURRENTLY EXPORTING:

- | | |
|---------------------|--------------------|
| White grapes | Black grapes |
| - AUTUMNCRISP® | - ADORA SEEDLESS® |
| - Thompson Seedless | - Autumn Royal |
| - Sugar Crisp™ | - MIDNIGHT BEAUTY® |
| - Sweet Globe™ | - Melody™ |
| Red grapes | - Sweet Sapphire™ |
| - Crimson Seedless | |
| - Red Globe | |
| - Allison™ | |
| - Jack's Salute™ | |



EXPORTER DIRECTORY

EXIM TRADING GLOBAL



ABOUT:

EXIM was formed in 2007 and has grown to be recognised as a world leader in the supply of high-quality fresh table grapes.

Our team is dedicated and has a diverse background with over 100 years between us throughout the fields of export, import, wholesale and retail business.

Our commitment to providing premium table grapes is demonstrated through the close relationship with our supply chain to ensure that the highest possible standards are maintained from farm to consumer.

CONTACT:

Brad Senn: +61 410 330 217 | admin@eximtrading.com.au

www.eximtrading.com.au

CURRENTLY EXPORTING:

- | | |
|----------------------|----------------------|
| - Crimson Seedless | - Ivory™ |
| - Menindee Seedless | - Luisco™ |
| - Ralli Seedless | - Melody™ |
| - Red Globe | - Timpson™ |
| - Thompson Seedless | - ARRA Honey Pop™ |
| - Cotton Candy™ | - ARRA Mystic Dream™ |
| - Sweet Celebration™ | - ARRA Passion Fire™ |
| - Sweet Favors™ | - ARRA Sugar Drop™ |
| - Sweet Globe™ | - ARRA Yum!bo™ |
| - Sweet Nectar™ | |
| - Sweet Sapphire™ | |
| - Allison™ | |

CROZASIA



ABOUT:

Sourcing and exporting Australia's finest fresh fruits and vegetables across Asia and beyond.

CrozAsia is one of Australia's longest-serving fresh produce exporting companies. Since establishing in 1980 under its former name, Southern Cross Overseas, CrozAsia has offered proven relationship management capabilities, providing outstanding grower and customer service by utilising expertise developed through decades of global trading.

CONTACT:

Phone: +61 3 4212 044 | info@crozasia.com.au

www.crozasia.com

CURRENTLY EXPORTING:

- Ralli Seedless
- Thompson Seedless
- Crimson Seedless
- Long Crimson Seedless
- Melody™
- Calmeria
- Red Globe

THE FRESH CONNECTION



ABOUT:

The Fresh Connection (TFC) is the leading exporter of Australian table grapes, and we have built our business on service, relationships, and experience. TFC is a truly international company, established in 1994 in San Francisco, California, with trading offices in USA, South Africa, Mexico, Peru and Australia. TFC has always worked to create strong partnerships with both our growers and customers based on integrity and trust. Our customers know that we provide the highest quality, global experience, and precise, reliable information.

Exclusively offering "Golden Dragon" premium label grapes.

CONTACT:

Damian Glengary: +61 408 790 043 | Trent Gall: +61 430 356 744

www.thefreshconnection.com

CURRENTLY EXPORTING:

- | | |
|---------------------|----------------|
| - Ralli Seedless | - Calmeria |
| - Crimson Seedless | - Autumn Royal |
| - Thompson Seedless | - Melody™ |
| - Ivory™ | |
| - Candy Series | |
| - Sweet Sapphire™ | |
| - Sweet Scarlet | |
| - Cotton Candy™ | |
| - Red Globe | |
| - Sweet Globe™ | |
| - Great Green™ | |



EXPORTER DIRECTORY

FRESH PRODUCE GROUP



ABOUT:

Fresh Produce Group is a leading grower and exporter of table grapes. We are a vertically integrated company specialising in growing, harvesting and marketing of consumer-driven grape varieties.

We grow high flavour, high quality varieties from world-leading breeding programs such as IFG, Sun World, Sheehan and Stargrow.

We have vineyards located in premium Australian grape-growing regions – Mildura and Colignan, Victoria, and Hamel and Riverdale, Western Australia. Our grapes are grown, harvested and shipped with the highest standard of care, directly from our farms to our customers.

CONTACT:

Leon Van Biljon: +61 448 209 598
Malcolm McLean: +61 400 877 001
marketing@fpg.com.au

CURRENTLY EXPORTING:

- Ivory™
- Sweet Globe™
- AUTUMNCRISP®*
- Great Green™
- Sugar Crisp™
- Thompson Seedless
- Sweet Nectar™
- Sweet Celebration™
- Crimson Seedless
- Jack's Salute™
- Timco™
- Allison™
- Sweet Sapphire™
- Melody™
- Sweet Favors™

* Grown and distributed by Fruitico under license from Sun World International, LLC



EXPORTER DIRECTORY

GLOBAL HORTICULTURE TRADING



ABOUT:

Global Horticulture Trading has a very productive partnership between some of Australia's largest and medium-sized growers and packers. The common theme attributed to all growers and packers is that they are committed to supplying the best quality fruit to our many existing customers throughout the Asian region and beyond.

CURRENTLY EXPORTING:

- Crimson Seedless
- Thomson Seedless
- Red Globe
- Sweet Sapphire™

CONTACT:

David Flack: +61 434 492 998 | david@ghtrading.com.au
www.ghtrading.com.au

FRUITTREE TRADING



ABOUT:

Fruitree Trading is a table grape producer and exporter with 200 hectares of vineyards and a pack house in Sunraysia. We proudly grow and deliver premium quality table grapes worldwide. Our pack house is strategically located in close proximity to our vineyards to ensure we harvest and store our table grapes in a short timeframe.

While we export worldwide, our strength lies in the Asian market. We aim to provide the best produce via a quality controlled supply chain. By paying close attention to our consumers and listening to what they want, we continue to improve our production, bringing the best Australian table grapes to the world.

CONTACT:

John He: +61 422 872 398 | john.h@fttgroup.com.au
www.fttgroup.com.au

CURRENTLY EXPORTING:

- Crimson Seedless
- Autumn Royal
- Red Globe
- Menindee Seedless
- Thompson Seedless
- Other new varieties

GRAPE INNOVATION



ABOUT:

As fourth generation table grape growers, with over 500 acres of successfully developed new acreage and facility expansion, Thomas and Cossy Marciano are continuing the family legacy originally built by Don Marciano in 1965.

Our objective, as Grape Innovation, is to grow quality assured table grapes to the consumer. As a company with experienced and reliable employees, we are determined to follow in the footsteps of our parents to successfully continue the growth of our empire with our distributors needs. With consistency and variety we strive to ensure our suppliers are proud to put our product and brand on their shelf. Equipment and facility upgrades enable us to meet the demands of our suppliers and consumers.

CURRENTLY EXPORTING:

- Ivory™
- Sweet Globe™
- Sweet Sapphire™
- Ralli Seedless
- Long Crimson Seedless
- Menindee Seedless
- Long White
- Crimson Seedless
- Thompson Seedless
- Itumseven
- Itumtwelve
- Itumfive
- Itumfifteen
- Sweet Celebration™
- Sugar Crisp™
- ARRA Passion Fire™
- ARRA Sugar Drop™
- Luisco™



CONTACT:

Thomas: +61 428 245 410 | thomas@grapeinnovation.com.au
Cossy: +61 427 257 379 | cossy@grapeinnovation.com.au
www.grapeinnovation.com.au

EXPORTER DIRECTORY

GRAPE CO AUSTRALIA



ABOUT:

Grape Co Australia is a family owned and operated vertically integrated business located in Sunraysia, Victoria, and serving our valued global customers with premium offerings.

We are committed to producing and marketing the latest premium table grapes for domestic and export markets, including a significant presence across Asia.

Our state-of-the-art facility contains accredited onshore cold treatment and storage, complying with domestic and international food safety protocols and quality requirements. The facility is purpose-built to ensure fruit is meticulously handled from arrival to dispatch, via temperature-controlled loading docks. Our dedicated logistics and operations teams are committed to efficient loading, supply and distribution of all consignments.

CONTACT:

Adrian Caia: +61 400 856 475 | Phone: +61 3 5048 5011
 admin@grapecoaustralia.com.au | www.grapecoaustralia.com.au
 Facebook: GrapeCo Australia | Instagram: Grapecoaustralia

CURRENTLY EXPORTING:

- Autumn King
- AUTUMNCRISP®
- ADORA SEEDLESS®
- Allison™
- Candy Hearts™
- Candy Snaps™
- Carlita™
- Cotton Candy™
- Crimson Seedless
- Ivory™
- Jack's Salute™
- Long Crimson
- Long Thompson
- Luisco™
- MIDNIGHT BEAUTY®
- Pink Pearl
- Scarlet Royal
- Sugar Crisp™
- Sweet Favors™
- Sweet Globe™
- Sweet Sapphire™
- Sweet Scarlet™
- Sugrafortythree
- Sugrafiftyone
- Additional varieties available

EXPORTER DIRECTORY

HANNAY DOUGLAS



ABOUT:

Hannay Douglas Pty Ltd was founded in 1993 by Alastair Scott who is the managing director. Since establishment, exports have grown from supplying NZ to include SE Asia, NE Asia and the Middle East, which has required the selective development of our supply base to satisfy increasing export. Our state of the art cold storage and export-loading complex ensures food safety and cold chain requirements of foreign sales wholesalers and supermarket chains can be addressed. Best practice handling procedures are in place with HACCAP, WQA and Fresh Produce Import/Export Australian Quarantine Inspection service (DOA) accreditations.

CONTACT:

Alastair Scott: +61 419 999 791 | alhs@hannaydouglas.com.au
 Zac Vuksic: +61 419 760 860 | zac@hannaydouglas.com.au
 Kim Boustridge: + 61 427 316 238 | kim@hannaydouglas.com.au
 Phone: +61 7 3426 5600 | Fax: +61 7 3426 5699
 www.hannaydouglas.com.au

CURRENTLY EXPORTING:

- Crimson Seedless
- Long Crimson Seedless
- Thompson Seedless
- Long Thompson Seedless
- Great Green™
- Flame Seedless
- Ralli Seedless
- Red Globe
- Magenta™
- Melody™
- Menindee Seedless
- Autumn Royal
- Sweet Sapphire™
- Calmeria
- Sugar Crisp™
- Sweet Globe™

THE GRAPE HOUSE GROUP



ABOUT:

The Grape House Group Pty Ltd is situated in the Victoria and New South Wales grape-growing region of Australia and is a leading integrated producer, pack house and marketer of export table grapes in the southern hemisphere. Known as one of the most efficient producers in the world with state of the art packing and cool store facilities, employing the latest technology and management techniques in irrigation, trellis and viticulture. Our accreditations include GLOBALG.A.P, HARPS and HACCP.

CONTACT:

Charlie Costa: +61 418 502424 | charlie@grapehouse.com.au
 Phillip Brancatisano: +61 418 586 070 | phillip@grapehouse.com.au
 www.grapehouse.com.au | Facebook: The Grape House

CURRENTLY EXPORTING:

- Green varieties:
- Menindee Seedless
- Thompson Seedless
- Luisco™
- Calmeria
- Black varieties:
- Autumn Royal
- Melody™
- Organic grapes also available.
- Red varieties:
- Flame Seedless
- Crimson Seedless
- Red Globe

HARROWSMITHS



ABOUT:

Harrowsmiths International is a family owned organisation established in 1988, with a long-standing reputation of excellence and incomparable service to a growing international market.

Our experience and dedicated team is committed to providing quality and creating value for both suppliers and buyers of horticultural produce.

Our suppliers are selected for quality and a commitment to the export market. They are predominately family-owned and managed operations, ensuring that their fruit is grown and packed to a high standard and consistent quality. We work with our customers to understand their product requirements and set our quality specifications with our growers.

CONTACT:

Alistair Brown: +61 418 484 712 | alistair@harrowsmiths.com.au
 Phone: +61 7 3892 5703 | www.harrowsmiths.com.au

CURRENTLY EXPORTING:

- Ralli Seedless
- Flame Seedless
- Crimson Seedless
- Long Crimson Seedless
- Red Globe
- Autumn Royal
- Menindee Seedless
- Thompson Seedless
- Luisco™

EXPORTER DIRECTORY

J & F LAZZARA & SONS



ABOUT:

J & F Lazzara & Sons is a proudly family-owned and operated grower, packer and marketer of table grapes, located in Robinvale, Victoria.

Being innovative and implementing sustainable farming practices – along with our ability to adapt to ever-evolving markets – has attributed to the success of the company in producing high quality table grapes that are recognised and valued by our customers.

Having fully accredited export facilities and personnel allows our company to perform all protocol requirements, from fumigation to onshore cold treatment as well as container loading.

CONTACT:

Josef Lazzara +61 438 264 295 | admin@lazzaragrapes.com.au
www.lazzaragrapes.com.au

CURRENTLY EXPORTING:

- Thompson Seedless
- Menindee Seedless
- Ivory™
- Sweet Globe™
- Allison™
- Flame Seedless
- Crimson Seedless
- Ralli Seedless
- Long Crimson Seedless
- Red Globe
- Melody™

EXPORTER DIRECTORY

LUCCA ESTATE



ABOUT:

Lucca Estate is a third generation family owned table grape property in the Sunraysia region, that produces quality table grapes for the Asia market.

We are accredited quality assurance growers. We grow a number of public and commercial varieties. Our aim is to continually grow quality export table grapes and to meet market demands.

CONTACT:

Vince Dimasi: +61 427 256 211
Caroline Dimasi: +61 427 256 273
Phone: +61 3 5025 6273 | vcdimasi@outlook.com

CURRENTLY EXPORTING:

- Ralli Seedless
 - Crimson Seedless
 - Sweet Sapphire™
 - Sweet Globe™
- Other varieties available.

LEE MCKEAND PRODUCE



ABOUT:

Lee McKeand Produce is one of Australia's oldest agribusiness companies, established in the 1930s.

Today we are one of Australia's most diversified and progressive shippers of fresh fruits and vegetables to the world.

We are proud of our history and experience, but these days our reputation is more defined by our quality produce and attention to detail. Our team's extensive product and market knowledge allows us to provide an exceptional level of service to customers in more than 30 countries around the world.

Product range shipped under Sunflower, Full Moon and Gloria brands include – grapes, oranges, mandarins, apples, pears, cherries, nectarines, plums, peaches, melons, onions and carrots.

CONTACT:

Peter Ingham: +61 4 0735 0710 (WhatsApp)
peteri@mckeandproduce.com.au | Telephone: +61 3 9521 1350
WeChat: [lmkproduce](https://www.mckeandproduce.com.au) | www.mckeandproduce.com.au

CURRENTLY EXPORTING:

- Ralli Seedless
- Flame Seedless
- Magic Seedless
- Thompson Seedless
- Crimson Seedless
- Long Crimson Seedless
- Autumn Royal Seedless
- Melody
- Red Globe
- Calmeria
- All new varieties

LUU GLOBAL



ABOUT:

Luu Global is one of Australia's leading exporters of fresh fruit. We work closely with our growers and packing house to ensure consistency in the delivery of fruits to our customers.

Luu Global is committed to supplying and delivering the finest and freshest fruit from well-established vineyards and orchards, from Australia to our clients in SE Asia, Indian Subcontinent and the Middle East.

Our commitment is to build strong working relationships with our customers and suppliers, by honouring our promises through quality and competitive pricing and generating great returns for both our customers and growers.

CONTACT:

Tuong Luu: +61 4 2283 2422 | tuong@luuglobal.com.au
Phone: +61 3 9374 2881 | Fax: +61 3 9379 2993
www.luuglobal.com.au

CURRENTLY EXPORTING:

- Menindee Seedless
- Ralli Seedless
- Red Globe
- Crimson Seedless
- Long Crimson Seedless
- Thompson Seedless
- Long Thompson Seedless
- Sweet Globe™
- Sweet Celebration™
- Sweet Sapphire™
- Sugar Crisp™
- Ivory™
- Great Green™
- Sweet Nectar™

EXPORTER DIRECTORY

MALLEE FRESH



ABOUT:

We are Mallee Fresh Produce, a leading grower, packer and marketer based out of Red Cliffs. Mallee Fresh's L8 Table Grapes brand has been known in overseas markets for fresh quality, crunchiness and best shelf life. We are proud growers who use premium fertiliser, work with expert agronomists, and take strict quality control measures to meet export and domestic market requirements. We manage our supply chain tightly to ensure our fruit has the best shelf life and is fresh from picking all the way to end consumer. Currently exporting to China, Japan, Thailand, Vietnam.

CONTACT:

Rox Padia: +61 487 871 818 | payaspadia8@gmail.com

CURRENTLY EXPORTING:

- Red Globe
- Long Crimson Seedless
- Crimson Seedless
- Menindee Seedless
- Thompson Seedless
- Flame Seedless
- Sweet Sapphire™
- Sweet Globe™
- And more

EXPORTER DIRECTORY

MURACA GRAPES



ABOUT:

Muraca Grapes is a family owned and operated vineyard in Robinvale, Victoria, Australia.

We specialise in producing premium quality table grapes which can be packaged any way the purchaser requires. Please contact us to discuss.

Look for the Muraca brand and TG number 235.

CONTACT:

Nick Muraca: +61 408 304 557

Peter Muraca: +61 438 864 810

pmuraca1@hotmail.com

CURRENTLY EXPORTING:

- Crimson Seedless
- Thompson Seedless
- Long Thompson Seedless
- Menindee Seedless

MILNER GRAPES



ABOUT:

Milner Grapes has been growing grapes in Sunraysia since the 1930s, after swapping dairy and grazing for dried grapes. After moving into table grapes in the 1960s–70s, we expanded from 10 acres to 370, and our family owned and operated business continues to embrace new opportunities.

Backed by four generations of grape growers and cultivating our next generation, our family business champions strong long-lasting relationships, innovation, and quality.

We aim to grow the best, only harvesting what we would eat and enjoy.

CONTACT:

Greg: +61 418 30 30 90 | greg@milnergrapes.com

Tim: +61 418 245 001 | tim@milnergrapes.com

Facebook: Milner Grapes

CURRENTLY EXPORTING:

- Thompson Seedless
- Crimson Seedless
- Red Globe
- Autumn Royal
- Calmeria

NCF EXPORTS



ABOUT:

NCF Exports has been supplying Australian fresh produce around the world for over 40 years. Throughout the world, NCF Exports' many customers have come to value and respect their distinctive personal approach, which is combined with a proven understanding of export market demands, and a constant commitment to providing dependable standards of quality to meet those demands.

With an increasing number of exciting new varieties NCF Exports is committed to being aligned with producers who are perfectly positioned to keep pace with the rapidly expanding needs of today's international consumer tastes and requirements.

CONTACT:

Bruno Moras :+61 428 502 922 | bmoras@ncf.net.au

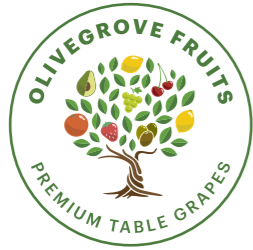
Dominic Moras: +61 417 221 622 | dmoras@ncf.net.au

CURRENTLY EXPORTING:

- Menindee Seedless
- Ralli Seedless
- Flame Seedless
- Thompson Seedless
- Crimson Seedless
- Red Globe
- Sweet Globe™
- Sweet Sapphire™
- Autumn Royal
- Calmeria

EXPORTER DIRECTORY

OLIVE GROVE FRUITS



ABOUT:

We are a highly innovative family owned and operated agricultural business which specialises in the growing and marketing of table grapes and avocados. We have built a strong reputation over the past 30 years for producing outstanding quality fresh fruits. Due to our progressive business model, we continue to grow and develop business relationships to ensure our sustained long-term success.

CURRENTLY EXPORTING:

- Sweet Sapphire™
- Cotton Candy™
- Sweet Globe™
- Sweet Celebration™
- Sugar Crisp™
- Crimson Seedless
- Red Globe
- Thompson Seedless
- Menindee Seedless
- Flame Seedless
- Currently more on trial

CONTACT:

Mark Gallace: +61 417 591 712 | mark@olivegrovefruits.com.au
Phone: +61 3 5026 3814

EXPORTER DIRECTORY

PERFECTION FRESH



ABOUT:

For over 44 years, Perfection Fresh has operated as a privately owned business with a long history in agriculture and horticultural innovation.

We are dedicated to creating respectful, long-lasting relationships with the Australian farming community, to grow the most flavoursome produce for our customers.

Our passion for bringing customers unforgettable, fresh flavours has been handed down through the Perfection family, beginning with our founder Tony Simonetta.

We've been searching the globe since 1978 to source the tastiest produce available – and we continue to bring it home to Australia to grow, perfect, share and enjoy.

- MIDNIGHT BEAUTY®
- SABLE SEEDLESS®
- AUTUMNCRISP®
- ADORA SEEDLESS®
- SCARLOTTA SEEDLESS®
- ARRA Passion Fire™
- ARRA Sweeties™
- Sweet Sapphire™
- Sweet Globe™
- Flame Seedless
- Menindee Seedless
- Ralli Seedless
- Long Crimson Seedless
- Crimson Seedless
- Thompson Seedless
- Red Globe
- Calmeria



CONTACT:

fresh@perfection.com.au | www.perfection.com.au

PARAMOUNT FARMS



ABOUT:

Paramount Farms is third generation family owned and operated, specialising in growing and exporting only the finest quality table grapes.

CURRENTLY EXPORTING:

- Crimson Seedless
- Long Crimson Seedless
- Ralli Seedless
- Magenta™
- Sweet Globe™
- Sweet Favors™
- Sugar Crisp™
- Blanc Seedless®
- Itumfifteen

CONTACT:

Damian Mazza: +61 408 074 445
admin@paramountfarms.com.au

PREMIER FARMS INTERNATIONAL



ABOUT:

Premier Farms International combines the expertise of three Australian fresh produce leaders.

Camera Group is led by three farming families who have spent 50 years growing table grapes, citrus and avocados across 1000 acres in Mildura and Robinvale.

Cutri Fruit is a third-generation family farm located in Victoria, with a focus on innovation and growing flavourful fruit varieties.

Premier Fresh Australia is a vertically integrated fresh produce supply chain company, distributing quality fruit and vegetables domestically and internationally. Premier Fresh's own farms and strategic partnerships nationwide ensure the delivery of quality fresh produce.

CURRENTLY EXPORTING:

- Menindee Seedless
- Flame Seedless
- Ralli Seedless
- Ivory™
- Sweet Nectar™
- Magenta™
- Carlita™
- Sweet Scarlet™
- Crimson Seedless
- Thompson Seedless
- Long Thompson Seedless
- Sweet Globe™
- Red Globe
- Autumn Royal
- Sweet Celebration™
- Jack's Salute™
- Scarlet Royal
- Great Green™
- Luisco™
- Candy Snaps™
- Cotton Candy™
- Sweet Sapphire™
- Long White
- Candy Hearts™
- Sweet Favors™
- Sugar Crisp™

CONTACT:

Frank Frappa: +61 417 424 439 | WeChat: frankfrappa
frank.frappa@premierfresh.com.au

EXPORTER DIRECTORY

PURVEYORS INTERNATIONAL

PURVEYORS
INTERNATIONAL



Purveyors is committed to moving quality produce direct from farms to world markets.

ABOUT:

Purveyors International is an Australian company, established in 1991. The company is committed to moving quality produce direct from farms to world markets in the most cost-effective way; packing and marketing premium brands of produce; and providing customised service to its global clients.

The principal features of Purveyors are: a fast response to global market condition via its global business operations networks; an ability to create market demand with branded products to satisfy the marketing needs of individual importers in the same country; a consistency in the quality of its produce:

Purveyors only works with growers and packers who recognise stringent purchase requirements.

CONTACT:

Phone: +61 2 9211 1555 | Robin@purveyors.com

US FRESH EXPORT



CURRENTLY EXPORTING:

- Ralli Seedless
- Crimson Seedless
- Menindee Seedless
- Long Crimson Seedless
- Thompson Seedless
- Great Green™
- Melody™
- Autumn Royal
- Red Globe
- And other new varieties



ABOUT:

We are an established shipper and packer of premium table grapes based in Sydney, Australia. We also have an office in California, USA. Our mission is to be the global fruit supplier for our customers by providing grapes from the two best regions in the world (Australia and USA) all year round. We consider ourselves as a boutique shipper of premium table grapes. Why are we different? We are unique because we strive to work with our customers' specific need, whether it is pack style (clamshell, bags or plain pack), colour or eating quality. This is to ensure that our customers will have the best possible products for their end customers as well.

CONTACT:

Johan Satyo | Mobile: +1 626 248 6094
www.usfreshexport.com

EXPORTER DIRECTORY

VFS EXPORTS



CURRENTLY EXPORTING:

- Crimson Seedless
- Thompson Seedless
- Red Globe

ABOUT:

VFS Exports is the export trading division of VF Siciliano & Sons, a long-established family business based in Woorinen in the North West region of Victoria.

VFS Exports was established in 2014 to market our own premium Australian stonefruit and grapes. In addition to this, we work with a select number of primary producers around Australia to supply a full range of fresh fruits and vegetables.

Utilising both air and sea transport enables us to supply product to multiple international markets where protocols are in place.

CONTACT:

Colleen Dangerfield | +61 407 004 495
colleen@vfsexports.com.au
www.vfsicilianoexports.com.au

ZAPPPIA INNOVATIONS



CURRENTLY EXPORTING:

- Bebop™
- Carlita™
- Crimson seedless
- Ivory™
- Jack's Salute™
- Luisco™
- Sweet Favors™
- Sweet Globe™
- Sweet Nectar™
- Sweet Sapphire™
- Torch™



ABOUT:

Zappia Innovations is a family-owned exporter and grower of premium table grapes in the Sunraysia region.

CONTACT:

John Zappia | +61 407 245 909
J.zapp@bigpond.com

FRESH, ROASTED SLICED OR ICED

Use as a snack, give rise to a salad, or create some delicious and healthy dessert options.

Fresh, roasted, sliced or iced – good things come in small, sweet packages.

Add Australian table grapes to a sweet or savoury dish for a refreshing twist.

Use frozen to chill or sweeten drinks, blended for sorbet, or sliced for the perfect bite-size snack for children.

Australian grapes are versatile, pairing well with a large variety of cheeses, poultry and lamb – or on their own.



Find some inspiration for your next meal at:

australiangrapes.com.au/consumer/serving-suggestions/



AVAILABLE VARIETIES

GREEN

ARRA Honey Pop™
ARRA Sugar Drop™
ARRA Sweeties™
ARRA Yum!bo™
AUTUMNCRISP®
Autumn King
Blanc Seedless®
Calmeria
Cotton Candy™
Golden Globe
Great Green™
Itumfive
Ivory™
Kelly™
Luisco™
Long Thompson Seedless
Long White
Menindee Seedless
Sweet Globe™
Sugar Crisp™
Sugrafiftyone
Sugrafiftythree
Thompson Seedless
Timpson™

RED

Allison™
ARRA Passion Fire™
Bebop™
Candy Hearts™
Candy Snaps™
Carlita™
Crimson Seedless
Flame Seedless
Itumseven
Itumfifteen
Jack's Salute™
Krissy™
Long Crimson Seedless
Magenta™
Pink Pearl
Ralli Seedless
Red Globe
Scarlet Royal
Sunrise Red™
Sweet Celebration™
Sweet Nectar™
Timco™
Torch™

BLACK

ADORA SEEDLESS®
ARRA Mystic Dream™
Autumn Royal
Black America™
Candy Crunch™
Candy Dreams™
Itumtwelve
Magic Seedless
Maylen Seedless
Melody™
Kyoho
MIDNIGHT BEAUTY®
SCARLOTTA SEEDLESS®
SONERA SEEDLESS®
Sweet Favors™
Sweet Sapphire™
Sweet Scarlet™



THE SULPHUR PAD YOU CAN TRUST

- Uvasys has 23 years of proven success in Australia
- Reliable gas emissions for maximum decay control
- Extends your valuable crop during post-harvest
- It maintains greener stems for longer



Using fresh science to enhance fresh produce



**FOR YOUR
PEACE OF MIND**



ATGA
Australian
Table Grape
Association Inc.

CONTACT

33 Madden Avenue, Mildura, Victoria, 3500

enquiries@atga.net.au

+61 3 5021 5718

australiangrapes.com.au