



AUSTRALIAN TABLE GRAPE

EXPORTER
DIRECTORY

2021



ATGA
Australian
Table Grape
Association Inc.



AIR LAND SEA

SPECIALISING IN END-TO-END COLD CHAIN LOGISTICS SOLUTIONS FOR TABLE GRAPE EXPORTERS



COLD CHAIN WAREHOUSING

COLD STORAGE, RAPID COOLING, ON-SHORE & IN-TRANSIT COLD TREATMENT.

SEAWAY's sophisticated Cold Chain Management solutions provide end-to-end success! From the farm gate to the world, our established team and authorised officers are experienced and certified in all protocol and non-protocol markets



RAIL & ROAD

MERBEIN TO PORT OF MELBOURNE RAIL UP TO FIVE TIMES A WEEK IN PEAK SEASON AND DOMESTIC ROAD TRANSPORT NETWORK DRY, REFRIGERATED & PROJECT CARGO.

Dry and temperature sensitive containers. SEAWAY offers full 'Cold Chain' Quality Management Systems and Solutions.



SEA FREIGHT

TRISTATE HINTERLAND TO THE WORLD FOR REEFER CARGO.

SEAWAY's export reefer team specialises in providing tailored export supply chain solutions. At SEAWAY, we enjoy tier one status with all major carriers enabling us to offer our customers a superior degree of flexibility and service.



AIR FREIGHT

HUBBED THROUGH OUR FACILITIES IN TULLAMARINE, SYDNEY AND ADELAIDE.

Throughout a challenging 2020 SEAWAY has continued to provide export air solutions for our customers from single consignment to full charter services. As an IFAM accredited forwarder, rates and service options are available for all export markets.

INTERMODAL
GLEN COLLIHOLE 0419 437 238

SEA FREIGHT
MATT YOUNG 0452 001 647

AIR FREIGHT
DAVID GRIGG 0428 081 767



CONTENTS

**WHY IS AUSTRALIA'S GRAPE
INDUSTRY SO GOOD?** 04

**MAJOR GROWING
REGIONS** 05

**AUSSIE GRAPES
ACROSS THE GLOBE** 06

IMPORT INFORMATION 07

EXPORTER DIRECTORY 09

WHY IS AUSTRALIA'S GRAPE INDUSTRY SO GOOD?



25,000
HECTARES
of grapes



220,000
TONNES
produced



900
GROWERS
Australia wide



**GEOGRAPHICALLY
ISOLATED**

from exotic pests
and diseases

EVEN OUR RED GRAPES ARE GREEN

Australia is widely recognised as a “clean and safe” producer of fruit and vegetables. As an island nation, Australia is geographically isolated from other grape producing countries and thus naturally protected from exotic pests and diseases. Working in partnership with the Department of Agriculture, Water and the Environment (DAWE), the Australian table grape industry ensures access to high health planting material.



**ADVANCED
RESEARCH**

for superior growing
techniques

BEST PRACTICES. BETTER GRAPES

Research and development are key to enhancing production information. Linkages between Australian and international researchers have ensured Australian growing techniques are well placed in the global table grape industry. Quality standardisation of growing practices is delivered through technology transfer to enable growers to produce a high quality fruit.



**EFFECTIVE
IRRIGATION**

for sustainable
production

BEING WISE WITH WATER

Effective irrigation techniques result in efficient water management that is integral to sustainable horticultural production. Over 90% of Australia's table grape plantings are drip irrigated, with less than 10% plantings under sprinkler irrigation. Growers continue to invest in best environmental practices through state and national sustainability programs and incentives.



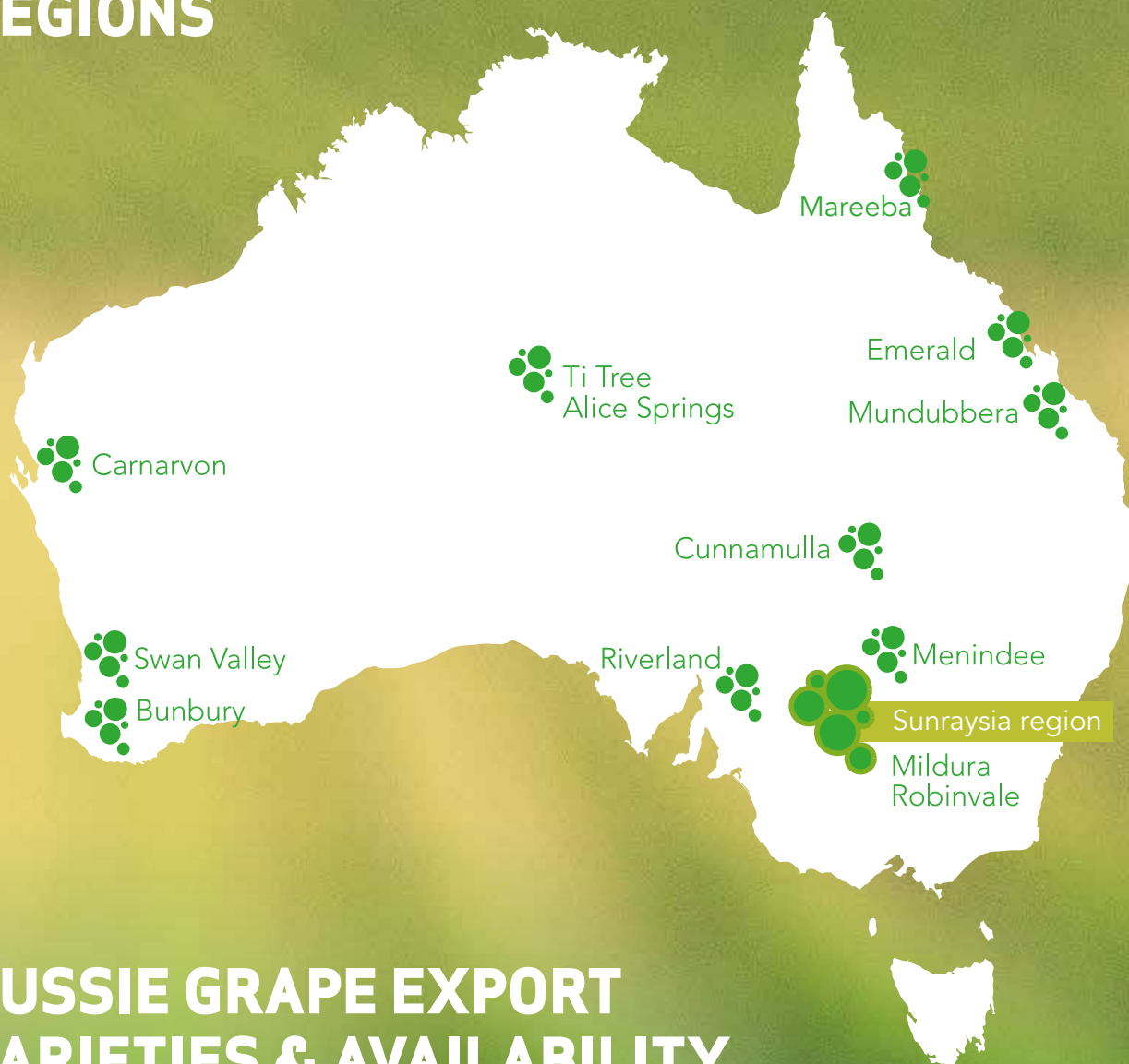
**FOCUSED FOOD
SAFETY**

environmentally and
socially responsible

GRAPE ENVIRONMENT FOR GROWING

Quality fresh Australian grapes are produced in a pristine, clean environment and grown under environmentally friendly and socially responsible practices. The industry has adopted the Integrated Pest Management (IPM) system, employing a wide range of tactics to reduce the use of chemicals. It also gives consumers the confidence of knowing fresh Australian grapes meet international food safety standards as growers meet requirements determined by the maximum residue limits (MRLs).

MAJOR GROWING REGIONS



AUSSIE GRAPE EXPORT VARIETIES & AVAILABILITY

Australia produces a considerable number of table grape varieties for the export market. These are a combination of both traditional varieties including Crimson Seedless, Thompson Seedless and Red Globe, as well as new and exciting varieties such as Cotton Candy and Sweet Sapphire.

When choosing Australian grapes you may find some green (or white) varieties with a golden yellow hue. These grapes have been left on the vine for a longer period of ripening.

Also look for the silvery white coating on red and black varieties. Although not as noticeable on green/white varieties this coating is a natural bloom that protects the fruit's freshness. It wears away with handling and time stored.

Export Varieties	Seeds	Nov	Dec	Jan	Feb	Mar	Apr	May
 Dawn Seedless (WA only)			●	●	●	●	●	
 Menindee Seedless		●	●	●	●			
 Thompson Seedless				●	●	●	●	●
 Crimson Seedless					●	●	●	●
 Flame Seedless		●	●	●	●	●		
 Ralli Seedless				●	●			
 Red Globe	✓		●	●	●	●	●	●
 Autumn Royal				●	●	●		
 Midnight Beauty	✓		●	●	●	●		

AUSSIE GRAPES ACROSS THE GLOBE

Australian table grape growers have earned a strong reputation as reliable suppliers of fresh sweet grapes of a high standard.

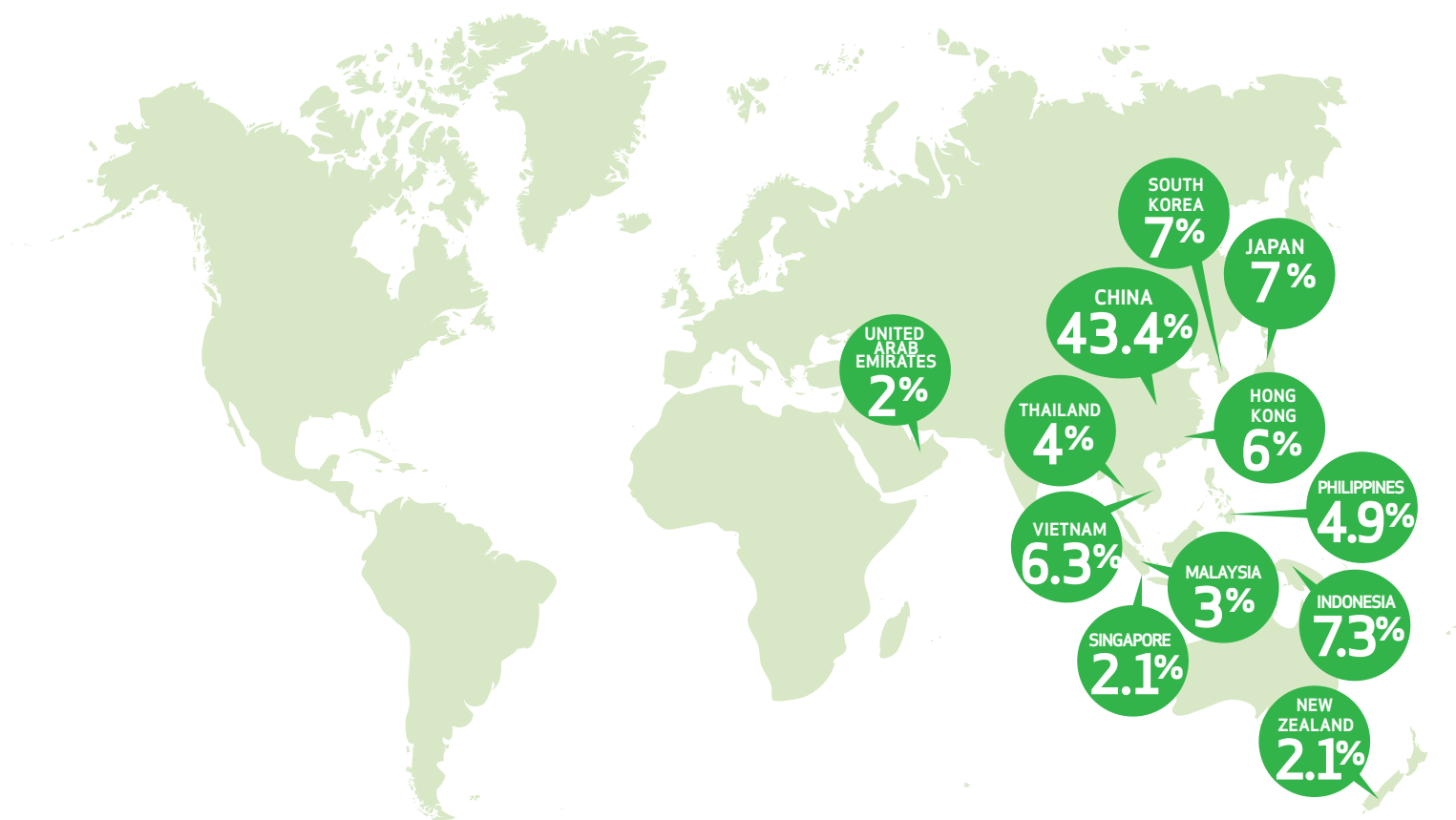
In 2019, Australian table grapes were the leading horticulture export industry with close to 152,000 tonnes and \$623 million of Australian grapes exported to 42 countries around the globe.

This equated to 70% of the total production. Almost all exported table grapes are grown in the premier grape-growing region of Sunraysia, located on the border of Victoria and New South Wales.

The value of the industry continues to grow with increased demand in northern hemisphere markets from countries

seeking fruit all year round. As a southern hemisphere producer, Australia is an ideal counterseasonal supplier.

Asia is the primary export region due to the close proximity to Australia. China, Indonesia, Japan, South Korea, Vietnam, Hong Kong, Thailand and Philippines account for more than 85% of Australian table grape exports.



**152,000
TONNES**

Australian table grape exports in 2020



**\$623
MILLION**



**42
COUNTRIES**

WHEN PLACING AN ORDER FOR AUSTRALIAN TABLE GRAPES IMPORTERS NEED TO PROVIDE THE FOLLOWING INFORMATION:

DAWE facilitates the export of Australian agriculture and food products. DAWE provides information and inspection and certification services to ensure exports of Australian table grapes meet the requirements of overseas authorities.

The industry's reputation for quality grapes combined with a long season has

seen increasing volumes of fruit sent to new overseas markets.

Australia has the proximity advantage in terms of achieving shorter shipping time relative to competitors such as Chile.

Fresh Australian grapes can arrive in Asia in as quickly as 16 days. Australian

table grapes shipped to the Indian subcontinent and the Middle East arrive within 18–23 days, while shipments to Europe may take 26–32 days.



PRODUCT

- ✓ **The grape variety**
(eg Crimson Seedless)
- ✓ **Size and quality**
XXL - biggest size
XL - average size
L - the smaller fruit
- ✓ **Packaging option**
Loose pack 850–1,000g bunch bags in carton cardboard or polystyrene



TIMING

- ✓ **Timing will be dictated by the variety and availability of grapes**
(for variety types, please refer to the Australian table grapes varieties table or speak to your exporter)
- ✓ **Australia's table grape season is November through to May.**
The peak export period is from January to May.



QUANTITY

- ✓ **9kg carton or polystyrene**
(by weight)
- ✓ **10kg carton**
(by weight)



FREIGHT

- ✓ **Sea freight**
(Shipping container)
- ✓ **Air freight (AV)**





Excellence In Export Logistics

PTS
GLOBAL LOGISTICS

(03) 5025 7185
www.ptsglobal.com.au

- ALL DOMESTIC & EXPORT LOGISTICS NEEDS
- DAILY SERVICE TO MELBOURNE
- SERVICE TO ADELAIDE - BRISBANE - SYDNEY
- ACCREDITED FOR YOUR PROTOCOL LOADING REQUIREMENTS
- SEA AND AIR FREIGHT SPECIALISTS
- CONTAINER LOADING
- SERVICING THE SUNRAYSIA AREA
- COOLROOM STORAGE

michael@ptsglobal.com.au +61 400 764 820





EXPORTERS

888 Exports	10	Budou Farms	15	Global Horticulture Trading	21	Milner Grapes	26
Albyfarms Produce	10	Cirillo Farms	16	Grape Innovation	21	Muraca & Sons	27
Algona	11	Cordoma Group	16	GrapeCo	22	NCF Exports	27
ANDFresh	11	Costa Group	17	The Grape House Group	22	Olive Grove Fruits	28
Antico	12	Crimson Fresh	17	Hannay Douglas	23	Paramount Farms	28
Aquila Produce	12	CrozAsia	18	Harrowsmiths	23	Prosumer Group	29
Ausbrand	13	Exim Trading	18	J & F Lazzara & Sons	24	Purveyors International	29
Australia Fruits	13	The Fresh Connection	19	Lee Mckeand	24	Riverking Australia	30
Belvedere Farms	14	Fresh Produce Group	19	LPG Cutri Fruit Global	25	Sergi Fresh	30
Benecor Holdings	14	Fruit Master Australia	20	Lucca Estate	25	US Fresh Export	31
BGP International	15	Fruittree Trading	20	Luu Global	26	Vespucchi Bros	31

EXPORTER DIRECTORY

888 EXPORTS



CURRENTLY EXPORTING:

- Ralli Seedless
- Flame Seedless
- Magic Seedless
- Menindee Seedless
- Thompson Seedless
- Crimson Seedless
- Autumn Royal Seedless
- Red Globe
- Other new varieties

ABOUT:

888 Exports has developed a reputation for exporting the highest quality table grapes for over 25 years. We are a family owned business that directly links Australian growers of fresh table grapes with overseas markets.

CONTACT:

David Minnis: +61 427 101 599 | david@888mhs.com

Byron Minnis: +61 400 530 571 | admin@888mhs.com

WeChat: Byronmhs888 | www.888exports.com

ALBYFARMS PRODUCE



CURRENTLY EXPORTING:

- Menindee Seedless
- Ivory Seedless
- Thompson Seedless
- Great Green™
- Krissy
- Crimson Seedless
- Red Globe
- Melody
- Allison

ABOUT:

Albyfarms Produce Pty Ltd is a family owned and operated business which has been going for over 40 years. We are table grape and avocado growers/exporters.

What separates the brand "Alby's Grapes" from the rest is the fact that all the fruit is picked fresh, packed & shipped to order. This ensures that the customer is receiving fresh grapes that have the maximum shelf life. A fresh tasting, fantastic looking product!

CONTACT:

Robert: +61 427 428 007 | robert.albyfarm@gmail.com

John: +61 419 504 364 | albyfarm@albyfarm.com.au

Phone: +61 3 5 263 534 | www.albyfarm.com.au

EXPORTER DIRECTORY

ALGONA



Algona

CURRENTLY EXPORTING:

- Menindee / Sugraone
- Ivory Seedless
- Thompson Seedless
- Great Green™
- Sugar Crisp™
- Ralli Seedless
- Crimson Seedless
- Allison
- Red Globe
- Sweet Celebration™
- Magic Seedless
- Melody™
- Autumn Royal
- Sweet Sapphire™

ABOUT:

Algona is an agricultural merchant that works to help satisfy society's demand for fresh fruits and vegetables.

Working in close partnership with a trusted network of Australian horticulture producers, we are dedicated to quality and consistency.

We supply customers across the globe and work hard to procure excellent supply for our customers.

The Algona team have been exporting Australian table grapes for over 15 years.

CONTACT:

Adriano Brescia: +61 499 443 351 | adriano@algona.co

Ben O'Brien: +61 408 450 420 | ben@algona.co

Louis Joseph: +61 429 659 512 | louis@algona.co

AND FRESH



CURRENTLY EXPORTING:

All varieties of table grapes, both organic and conventional.

ABOUT:

With a collective 40 years' experience in the farming, horticulture and export industry, AND Fresh comes fully conversant in all protocols and procedures regarding export and quality management for their clients. AND Fresh can manage for their clients the full process from quality checks and assurance at farm gate to arrival at destination, ensuring that all documentation is correct. AND Fresh excel in their large network relationships with growers, freight forwarders plus airline and sea freight to give peace of mind to both their buyers and growers.

CONTACT:

Allan Anderson: +61 419 369 944 | allan@andfresh.com.au

Pam Anderson: +61 408 269 285 | admin@andfresh.com.au

www.andfresh.com.au

EXPORTER DIRECTORY

ANTICO



Antico International is one of Australia's leading exporters, importers and wholesalers of unrivalled quality fresh fruit and vegetables.

ABOUT:

Established in Sydney in 1958, Antico International remains an Australian owned and family operated company dedicated to the export, import and wholesale of unrivalled quality fresh fruit and vegetables.

CONTACT:

Hugh: +61 418 643 699 | Oliver +61 408 418 620

Justin +61 433 664 400 | antico@antico.com.au

www.antico.com.au

AQUILA PRODUCE



CURRENTLY EXPORTING:

- Menindee Seedless
- Flame Seedless
- Red Globe
- Thompson Seedless
- Crimson Seedless
- Autumn Royal
- Calmeria
- Plus all other major table grape varieties

ABOUT:

The Cirillo family has been involved with different aspects of the grape industry for four generations. Transitioning from raisin to table grape growing in 1980, the family extended their business in the '90s to include exportation, now they are one of the leading growers and exporters in Australia. The business handles all types of fresh fruit, but holds a clear focus on table grapes.

We work with a great group of loyal growers, who are export driven and quality conscious. We pride ourselves on these attributes.

CONTACT:

Anthony Cirillo: +61 419 391 330 | Bruno: +61 407 336 213

Mark: +61 448 326 870 | Matt: +61 427 725 160

aquilaproduce@gmail.com

EXPORTER DIRECTORY

AUSBRAND



ABOUT:

AUSBRAND Premium Table Grapes and Dried Fruit is the brand created by third generation viticulturists and table grape growers Nelson and Chris Dichiera. The two brothers have a combined experience of 40 years of grape growing and are young, enthusiastic, innovative & dedicated growers who strive to produce a world class product. The art and passion of grape growing is in their blood and began from humble beginnings in 1953 with their grandfather Cosimo Dichiera some 65 years earlier.

CURRENTLY EXPORTING:

- Menindee Seedless
- Thompson Seedless
- Crimson Seedless
- Red Globe
- Autumn Royal
- Ivory Seedless
- Great Green™
- Sunrise Early Red
- Timpson
- Cotton Candy™
- Sweet Globe™
- Sweet Celebration™
- Sweet Sapphire™

CONTACT:

Nelson Dichiera: +61 417 256 238
nelson@ausbrandfarminggroup.com.au

Chris Dichiera: +61 407 655 263
chris@ausbrandfarminggroup.com.au
www.ausbrand.net.au

AUSTRALIA FRUITS



ABOUT:

Founded in 2003, Australia Fruits has grown to become a leading exporter, importer, marketing and logistics business, now supplying leading supermarkets and distributors globally. With state of the art temperature-control facilities, safe handling procedures including HACCAP, SQF and HARPS as well as Australian Quarantine accreditations, our qualified QC and authorised officers ensure all fresh produce is inspected prior to leaving our facilities. This ensures our commitment to premium service and quality, whether it be by air or sea, is maintained at every step from the farm gate to the customer.

CURRENTLY EXPORTING:

- Ralli Seedless
- Menindee Seedless
- Crimson Seedless
- Long Crimson Seedless
- Thompson Seedless
- Red Globe
- Melody
- Autumn King
- Cotton Candy™
- Sweet Sapphire™
- Sweet Globe™
- Great Green™
- Calmeria
- Dried grapes with cluster

CONTACT:

Joe Tullio: +61 411 132 665 | joe@austfruits.com.au

Vince: +61 434 351 360 | vince@austfruits.com.au

Ray: +61 412 792 513 | ray@austfruits.com.au

www.austfruits.com.au | Facebook: Australia Fruits Pty Ltd

EXPORTER DIRECTORY

BELVEDERE FARMS

Belvedere Farms



CURRENTLY EXPORTING:

- Red Globe
- Crimson Seedless
- Calmeria
- Thompson Seedless
- Menindee Seedless

ABOUT:

The Scopelliti family has its origins in the farming district of Sunraysia, located in northwest Victoria. Paul Scopelliti (Senior) settled in the region in the early 1950s after migrating from Italy. He soon established himself as one of Sunraysia's most successful and profitable growers of fruit and vegetables, and over the years, with the help of his six sons and wife, acquired substantial land-holdings in Sunraysia. Since first establishment, the company has diversified its product range and offerings, expanding into more markets with more acreage, with suppliers and distributors locally, nationally and even globally (including the UK, US and Asia). Investments in technology, such as effective waste management, and growth assistants such as shade net coverings over crops, have helped deliver more fruit at a higher grade and quality while promoting environmentally sustainable growing.

CONTACT:

Paul Scopelliti: +61 417 395 965 | paul@belvederefruit.com

Phone: +61 3 5024 7644 | www.belvederefruit.com

BENECOR HOLDINGS



CURRENTLY EXPORTING:

- Thompson Seedless
- Red Gloobe
- Menindee Seedless
- Crimson Seedless
- Calmeria
- Golden Globe
- Autumn Royal

ABOUT:

Benecor Holdings is a family owned and run company based in Irymple, Victoria and selling grapes under the Sunberry brand... We've been growing table grapes for 30 years.

CONTACT:

Frank Dimasi: +61 407 509 310

frankdimasi6@bigpond.com

EXPORTER DIRECTORY

BGP INTERNATIONAL



BGP International are experts in the export and marketing of fresh produce, with a lifetime of experience.

ABOUT:

BGP International markets grapes on behalf of growers both locally and overseas providing an all year-round supply for our customers around the world. Please contact us to discuss your requirements.

CONTACT:

Patrick McGreesh: +61 400 672 708

patrick@bgp.com.au

Phone: +61 3 9686 3300

BUDOU FARMS

BUDOU FARMS

葡萄ファームズ

CURRENTLY EXPORTING:

- Crimson Seedless
- Thompson Seedless
- Maylen Seedless
- New varieties in development on farm

ABOUT:

Budou Farms is a family business, operated by Enrique and Junko Matsuzaki, who have established its reputation due to high quality in niche markets in Japan and Hong Kong.

With years of experience in Australia, Chile and Japan, plus a strong agronomic technical background and innovative techniques, we are a boutique supplier of deluxe sweet Australian grapes.

Currently growing deluxe Crimson Seedless and planting new varieties such as Maylen, we are always looking for new niche markets in Asia.

Logistics and cold chain management is our priority to ensure our delicate deluxe produce arrives as you expect at destination. Budou Farms can also outsource other varieties on request.

CONTACT:

Enrique: +61 421 839 145 (Whatsapp) | Junko: +61 431 736 192

budoufarms@gmail.com | Facebook: facebook.com/budoufarms

Instagram: instagram.com/budoufarms

EXPORTER DIRECTORY

CIRILLO FARMS



CURRENTLY EXPORTING:

- Flame Seedless
- Menindee Seedless
- Crimson Seedless
- Long Crimson Seedless
- Red Globe
- Ivory Seedless
- Timpson
- Carlita™
- Melody™
- Allison
- Sweet Nectar™
- Sweet Sapphire™

ABOUT:

Located on the banks of the Murray River in and around Paringi, NSW, Cirillo Farms is a family-run enterprise by fourth generation fruit producers.

Our small-scale farm has evolved into a successful packer, exporter and logistics enterprise, with 200 hectares of newly developed table grapes, state of the art cool storage facility, and a fleet of trucks and logistics team.

Our AQIS accredited facility features ample pre-cooling, storing and dispatching capacity – designed to keep grapes as fresh as the day they were picked off the vine, while our transport and logistics delivers fresh fruit worldwide.

CONTACT:

Anthony Cirillo: +61 488 214 675 | Josh Cirillo: +61 408 120 138
info@cirillofarms.com.au | www.cirillofarms.com.au

CORDOMA GROUP



CURRENTLY EXPORTING:

- Crimson Seedless
- Long Crimson Seedless
- Thompson Seedless
- Red Globe
- Sweet Globe™
- Sugar Crisp™
- Sweet Nectar™
- Candy Crunch™
- Ivory Seedless
- Great Green™
- Carlita™
- Other varieties available



ABOUT:

Cordoma Group Pty Ltd is a family owned and operated table grape farm and exporter in the Sunraysia region.

With over 40 years of experience in the table grape industry we pride ourselves in continuously delivering a high quality and fresh product to our customers.

This has enabled us to continuously supply international markets developing long-term business relationships, a strong market presence and reputation for premium quality fruit.

CONTACT:

Adrian Cordoma: +61 488 283 539 (Whatsapp)
sales@cordoma.com.au | Instagram: cordoma_grapes_
WeChat: Cordoma Grapes

EXPORTER DIRECTORY

COSTA GROUP



CURRENTLY EXPORTING:

- | | |
|---------------------|---------------------|
| White grapes | - Jack's Salute™ |
| - AutumnCrisp® | - Sonera Seedless® |
| - Calmeria | Black grapes |
| - Thompson Seedless | - Adora Seedless® |
| - Sugar Crisp™ | - Autumn Royal |
| - Sweet Globe™ | - Midnight Seedless |
| Red grapes | - Melody™ |
| - Crimson Seedless | - Sweet Sapphire™ |
| - Flame Seedless | |
| - Ralli Seedless | |
| - Red Globe | |
| - Allison | |



ABOUT:

Costa is a true leader when it comes to grapes. We are known around Australia – and throughout the world – for producing red, white and black grapes of exceptional quality. This quality can be traced back to our world class farming practices, our highly committed team of growers, and the rigour of our supply chain. At every stage, our grapes are given the best chance to shine. We enjoy strong support from third party suppliers in all the major table grape-growing regions of Australia. In response to market demand, we are working hard to develop new brands of seedless grapes. Much of this work is done with our genetics partners Sun World Innovations, IFG and Sheehan.

CONTACT:

Daniel Green: +61 488 184 322 | Daniel.Green@costagroup.com.au
www.costagroup.com.au

CRIMSON FRESH



CURRENTLY EXPORTING:

- Red Globe
- Long Crimson Seedless
- Crimson Seedless
- Menindee Seedless
- Thomson Seedless
- Flame Seedless

ABOUT:

We are Crimson Fresh Produce, a leading grower, packer and marketer based out of Red Cliffs. Crimson Fresh's L8 Table Grapes brand has been known in overseas markets for fresh quality, crunchiness and best shelf life. We are proud growers who use premium fertiliser, work with expert agronomists, and take strict quality control measures to meet export and domestic market requirements. We manage our supply chain tightly to ensure our fruit has the best shelf life and is fresh from picking all the way to end consumer. Currently exporting to China, Japan, Thailand, Vietnam.

CONTACT:

Chintan: +61 439 100 320 | cfpredcliffs@gmail.com

EXPORTER DIRECTORY

CROZASIA



CrozAsia sources and exports Australia's finest fruits and vegetables.

ABOUT:

Sourcing and exporting Australia's finest fruits and vegetables across Asia and beyond.

CrozAsia is one of Australia's longest-serving fresh produce exporting companies. Since establishing in 1980 under its former name, Southern Cross Overseas, CrozAsia has offered proven relationship management capabilities, providing outstanding grower and customer service by utilising expertise developed through decades of global trading.

CONTACT:

Phone: +61 3 4212 044 | info@crozasia.com.au

www.crozasia.com

EXIM TRADING



CURRENTLY EXPORTING:

- Menindee Seedless
- Ivory Seedless
- Thompson Seedless
- Great Green™
- Ralli Seedless
- Red Globe
- Sweet Nectar™
- Melody™
- Sweet Sapphire™
- Sweet Globe™
- Luisco

ABOUT:

EXIM Trading was established in 2007 and has grown to be recognised as one of Australia's leading table grape exporters. Our management team has a wide and diverse background, utilising over 50 years of experience in the fields of export, import, wholesale and retail business. Our commitment to providing a premium product is displayed by how closely we work with our supply chain to ensure that the highest possible standards are met from the supplier to the consumer.

CONTACT:

Brad Senn: +61 410 330 217 | brad@eximtrading.com.au

www.eximtrading.com.au

EXPORTER DIRECTORY

THE FRESH CONNECTION



CURRENTLY EXPORTING:

- Ralli Seedless
- Crimson Seedless
- Thompson Seedless
- Sweet Sapphire™
- Cotton Candy™
- Red Globe
- Sweet Globe™
- Great Green™
- Calmeria
- Autumn Royal
- Melody™



ABOUT:

The Fresh Connection (TFC) is the leading exporter of Australian table grapes, and we have built our business on service, relationships, and experience. TFC is a truly international company, established in 1994 in San Francisco, California, with trading offices in USA, South Africa, Mexico, Peru and Australia. TFC has always worked to create strong partnerships with both our growers and customers based on integrity and trust. Our customers know that we provide the highest quality, global experience, and precise, reliable information.

Exclusively offering “Golden Dragon” premium label grapes.

CONTACT:

Damian Glengarry: +61 408 790 043 | Michael Slim: +61 412 388 907

Joe Van Der Loo: +61 488 004 577 | www.thefreshconnection.com

FRESH PRODUCE GROUP



CURRENTLY EXPORTING:

- Ivory Seedless
- Sweet Globe™
- AutumnCrisp®*
- Great Green™
- Sugar Crisp™
- Thompson Seedless
- Sweet Nectar™
- Sweet Celebration™
- Super Crimson
- Crimson Seedless
- Jack's Salute™
- Timco
- Allison
- Sweet Sapphire™
- Melody™
- Sweet Favors™
- Red Globe

* Grown and distributed by
Fruitico under license from
Sun World International, LLC



ABOUT:

Fresh Produce Group is a leading grower and exporter of table grapes. We are a vertically integrated company specialising in growing, harvesting and marketing of consumer-driven grape varieties.

We grow high flavour, high quality varieties from world-leading breeding programs such as IFG, Sun World, Sheehan and Stargrow.

We have vineyards located in premium Australian grape-growing regions – Mildura and Colignan, Victoria, and Hamel and Riverdale, WA. Our grapes are grown, harvested and shipped with the highest standard of care, directly from our farms to our customers.

CONTACT:

Leon Van Biljon: +61 448 209 598 | marketing@fpg.com.au

EXPORTER DIRECTORY

FRUIT MASTER AUSTRALIA



CURRENTLY EXPORTING:

- Midnight Beauty®
- Sable Seedless®
- AutumnCrisp®
- Adora Seedless®
- Scarlotta Seedless®
- Arra Passion Fire™
- Arra Sweeties™
- Flame Seedless
- Menindee Seedless
- Ralli Seedless
- Long Crimson
- Crimson Seedless
- Thompson Seedless
- Red Globe
- Calmeria



ABOUT:

Established by industry leaders who are pioneers in their field, Fruit Master Australia is a significant, vertically integrated, fresh produce business.

As a united team we have proudly founded the reputation for excellence and customer relationships. Passionate about the industry and the exciting future new genetic varieties bring. Fruit Master's portfolio has expanded to include licenses with Sun World, Arra, and IFG along with producing the finest table grapes and citrus, from the core collection of public varieties.

Continually driving innovation through our farms, staff, and networks, we endeavour to achieve the highest consistency of quality for all our customers.

CONTACT:

admin@fruitmaster.com.au | www.fruitmaster.com.au

FRUITTREE TRADING



CURRENTLY EXPORTING:

- Crimson Seedless
- Autumn Royal
- Red Globe
- Menindee Seedless
- Thompson Seedless
- Other new varieties

ABOUT:

FruitTree Trading is a table grape producer and exporter with 350 hectares of vineyards and a pack house in Sunraysia. We proudly grow and deliver premium quality table grapes worldwide. Our pack house is strategically located in close proximity to our vineyards to ensure we harvest and store our table grapes in a short timeframe.

While we export worldwide, our strength lies in the Asian market. We aim to provide the best produce via a quality controlled supply chain. By paying close attention to our consumers and listening to what they want, we continue to improve our production, bringing the best Australian table grapes to the world.

CONTACT:

John He: +61 422 872 398 | john@fttgroup.com.au
www.fttgroup.com.au

EXPORTER DIRECTORY

GLOBAL HORTICULTURE TRADING



CURRENTLY EXPORTING:

- Crimson Seedless
- Thomson Seedless
- Red Globe
- Sweet Sapphire™

ABOUT:

Global Horticulture Trading has a very productive partnership between some of Australia's largest and medium-sized growers and packers. The common theme attributed to all growers and packers is that they are committed to supplying the best quality fruit to our many existing customers throughout the Asian region and beyond.

CONTACT:

David Flack: +61 434 492 998 | david@ghtrading.com.au
www.ghtrading.com.au

GRAPE INNOVATION



CURRENTLY EXPORTING:

- Crimson Seedless
- Ralli Seedless
- Long Crimson Seedless
- Thompson Seedless
- Luisco
- Menindee Seedless
- Great Green™
- Melody™
- New varieties coming soon

ABOUT:

As fourth generation table grape growers, with over 500 acres of successfully developed new acreage and facility expansion, Thomas and Cossy Marciano are continuing the family legacy originally built by Don Marciano in 1965.

Our objective, as Grape Innovation, is to grow quality assured table grapes to the consumer. As a company with experienced and reliable employees, we are determined to follow in the footsteps of our parents to successfully continue the growth of our empire with our distributors needs. With consistency and variety we strive to ensure our suppliers are proud to put our product and brand on their shelf. Equipment and facility upgrades enable us to meet the demands of our suppliers and consumers.

CONTACT:

Thomas: +61 428 245 410 | thomas@grapeinnovation.com.au
Cossy: +61 427 257 379 | cossy@grapeinnovation.com.au
www.grapeinnovation.com.au

EXPORTER DIRECTORY

GRAPE CO



ABOUT:

GrapeCo Australia is a quality focused, vertically integrated growing, marketing and logistics company. With a vast variety range we pair premium quality varieties to key importers and retailers throughout Asia and the world.

We are committed to providing premium service, with all dealings and communications responded to promptly. We have purpose-built warehouse facilities which cater for fruit pre-cooling, palletising, onshore cold treatment facilities and large distribution cool rooms, along with temperature-controlled loading docks, meaning our cold chain is superior in delivering the product from paddock to customer in prime condition.

CURRENTLY EXPORTING:

- | | |
|-------------------------|-------------------|
| - Menindee Seedless | - Cotton Candy™ |
| - Ralli Seedless | - Sweet Sapphire™ |
| - Sweet Nectar™ | - Long White |
| - Magenta | - Candy Hearts™ |
| - Crimson Seedless | - Sweet Favors™ |
| - Long Crimson Seedless | - Sugar Crisp™ |
| - Thompson Seedless | - Ivory Seedless |
| - Sweet Globe™ | - Great Green |
| - Red Globe | - Pink Pearl |
| - Sweet Celebration™ | - Flame Seedless |
| - Jack's Salute™ | - Long Thompson |
| - Luisco | - Autumn King |
| - Candy Snaps™ | |

CONTACT:

Adrian Caia: +61 400 856 475 | Phone: +61 3 5048 5011

admin@grapecoaustralia.com.au | www.grapecoaustralia.com.au

Facebook: GrapeCo Australia | Instagram: Grapecoaustralia

THE GRAPE HOUSE GROUP



ABOUT:

The Grape House Group Pty Ltd is situated in the Victoria and New South Wales grape-growing region of Australia and is a leading integrated producer, pack house and marketer of export table grapes in the southern hemisphere. Known as one of the most efficient producers in the world with state of the art packing and cool store facilities, employing the latest technology and management techniques in irrigation, trellis and viticulture. Our accreditations include Global Gap, HARPS and HACCP.

CURRENTLY EXPORTING:

- | | |
|---------------------|------------------|
| Green varieties: | Black varieties: |
| - Menindee Seedless | - Autumn Royal |
| - Thompson Seedless | - Melody™ |
| - Luisco | |
| - Calmeria | |
| Red varieties: | |
| - Flame Seedless | |
| - Crimson Seedless | |
| - Red Globe | |

CONTACT:

Charlie Costa: +61 418 502424 | charlie@grapehouse.com.au

Phillip Brancatisano: +61 418 586 070 | phillip@grapehouse.com.au

www.grapehouse.com.au | Facebook: The Grape House

EXPORTER DIRECTORY

HANNAY DOUGLAS



HANNAY DOUGLAS

ABOUT:

Hannay Douglas Pty Ltd was founded in 1993 by Alastair Scott who is the managing director. Since establishment, exports have grown from supplying NZ to include SE Asia, NE Asia and the Middle East, which has required the selective development of our supply base to satisfy increasing export. Our state of the art cold storage and export-loading complex ensures food safety and cold chain requirements of foreign sales wholesalers and supermarket chains can be addressed. Best practice handling procedures are in place with HACCAP, WQA and Fresh Produce Import/Export Australian Quarantine Inspection service (DOA) accreditations.

CURRENTLY EXPORTING:

- Crimson Seedless
- Long Crimson Seedless
- Thompson Seedless
- Long Thompson Seedless
- Great Green™
- Flame Seedless
- Ralli Seedless
- Red Globe
- Magenta
- Melody™
- Menindee Seedless
- Autumn Royal
- Sweet Sapphire™
- Calmeria
- Sugar Crisp™
- Sweet Globe™

CONTACT:

Alastair Scott: +61 419 999 791 | alhs@hannaydouglas.com.au

Zac Vuksic: +61 419 760 860 | zac@hannaydouglas.com.au

Kim Boustridge: + 61 427 316 238 | kim@hannaydouglas.com.au

Phone: +61 7 3426 5600 | Fax: +61 7 3426 5699

www.hannaydouglas.com.au

HARROWSMITHS



ABOUT:

Harrowsmiths International is a family owned organisation established in 1988, with a long-standing reputation of excellence and incomparable service to a growing international market.

Our experience and dedicated team is committed to providing quality and creating value for both suppliers and buyers of horticultural produce.

Our suppliers are selected for quality and a commitment to the export market. They are predominately family-owned and managed operations, ensuring that their fruit is grown and packed to a high standard and consistent quality. We work with our customers to understand their product requirements and set our quality specifications with our growers.

CURRENTLY EXPORTING:

- Ralli Seedless
- Flame Seedless
- Crimson Seedless
- Long Crimson Seedless
- Red Globe
- Autumn Royal Seedless
- Menindee Seedless
- Thompson Seedless
- Luisco

CONTACT:

Alistair Brown: +61 418 484 712 | alistair@harrowsmiths.com.au

Phone: +61 7 3892 5703 | www.harrowsmiths.com.au

EXPORTER DIRECTORY

LEE MCKEAND PRODUCE



CURRENTLY EXPORTING:

- Ralli Seedless
- Flame Seedless
- Magic Seedless
- Thompson Seedless
- Crimson Seedless
- Long Crimson Seedless
- Autumn Royal Seedless
- Melody
- Red Globe
- Calmeria
- Red Emperor
- All new varieties

ABOUT:

Lee McKeand Produce is one of Australia's oldest agribusiness companies, established in the 1930s.

Today we are one of Australia's most diversified and progressive shippers of fresh fruits and vegetables to the world.

We are proud of our history and experience, but these days our reputation is more defined by our quality produce and attention to detail. Our team's extensive product and market knowledge allows us to provide an exceptional level of service to customers in more than 30 countries around the world.

Product range shipped under Sunflower, Full Moon and Gloria brands include – grapes, oranges, mandarins, apples, pears, cherries, nectarines, plums, peaches, melons, onions and carrots.

CONTACT:

Peter Ingham: +61 4 0735 0710 (WhatsApp)

peteri@mckeandproduce.com.au | Telephone: +61 3 9521 1350

WeChat: lmkproduce | www.mckeandproduce.com.au

J & F LAZZARA & SONS



CURRENTLY EXPORTING:

- Thompson Seedless
- Menindee Seedless
- Ivory Seedless
- Sweet Globe™
- Allison
- Flame Seedless
- Crimson Seedless
- Ralli Seedless
- Long Crimson Seedless
- Red Globe
- Melody™

ABOUT:

J & F Lazzara & Sons is a proudly family-owned and operated grower, packer and marketer of table grapes, located in Robinvale, Victoria.

Being innovative and implementing sustainable farming practices – along with our ability to adapt to ever-evolving markets – has attributed to the success of the company in producing high quality table grapes that are recognised and valued by our customers.

Having fully accredited export facilities and personnel allows our company to perform all protocol requirements, from fumigation to onshore cold treatment as well as container loading.

CONTACT:

Josef Lazzara +61 438 264 295 | admin@lazzaragrapes.com.au

www.lazzaragrapes.com.au

EXPORTER DIRECTORY

LPG CUTRI FRUIT GLOBAL



CURRENTLY EXPORTING:

- Menindee Seedless
- Ralli Seedless
- Ivory Seedless
- Sweet Nectar™
- Magenta
- Carlita™
- Sweet Scarlet™
- Crimson Seedless
- Thompson Seedless
- Sweet Globe™
- Red Globe
- Sweet Celebration™
- Jack's Salute™
- Scarlet Royal
- Great Green™
- Luisco
- Candy Snaps™
- Cotton Candy™
- Sweet Sapphire™
- Long White
- Candy Hearts™
- Sweet Favors™
- Sugar Crisp™

ABOUT:

LPG Cutri Fruit Global combines the expertise of two leading Australian fresh produce companies, LaManna Premier Group and Cutri Fruit, and offers importers, exporters, and wholesaler's premium Australian produce, fresh from the farm.

With farms spanning Australia-wide, we focus on sustainability, innovation, growing, and distributing quality, fresh, and flavourful produce, taking only the best products and unique varieties to consumers.

CONTACT:

Frank Frappa: +61 417 424 439 | frank.frappa@lpgroup.com.au

WeChat: frankfrappa

LUCCA ESTATE



CURRENTLY EXPORTING:

- Ralli Seedless
- Crimson Seedless
- Sweet Sapphire™

Other varieties available.

ABOUT:

Lucca Estate is a third generation family owned table grape property in the Sunraysia region, that produces quality table grapes for the Asia market.

We are accredited quality assurance growers. We grow a number of public and commercial varieties. Our aim is to continually grow quality export table grapes and to meet market demands.

CONTACT:

Vince Dimasi: +61 427 256 211

Caroline Dimasi: +61 427 256 273

Phone: +61 3 5025 6273 | vcdimasi@outlook.com

EXPORTER DIRECTORY

LUU GLOBAL



CURRENTLY EXPORTING:

- Menindee Seedless
- Ralli Seedless
- Red Globe
- Crimson Seedless
- Long Crimson Seedless
- Thompson Seedless
- Long Thompson Seedless
- Sweet Globe™
- Sweet Celebration™
- Sweet Sapphire™
- Sugar Crisp™
- Ivory Seedless
- Great Green™
- Sweet Nectar™

ABOUT:

Luu Global is one of Australia's leading exporters of fresh fruit. We work closely with our growers and packing house to ensure consistency in the delivery of fruits to our customers.

Luu Global is committed to supplying and delivering the finest and freshest fruit from well-established vineyards and orchards, from Australia to our clients in SE Asia, Indian Subcontinent and the Middle East.

Our commitment is to build strong working relationships with our customers and suppliers, by honouring our promises through quality and competitive pricing and generating great returns for both our customers and growers.

CONTACT:

Tuong Lu: +61 4 2283 2422 | tuong@luuglobal.com.au

Phone: +61 3 9374 2881 | Fax: +61 3 9379 2993

www.luuglobal.com.au

MILNER GRAPES



CURRENTLY EXPORTING:

- Thompson Seedless
- Crimson Seedless
- Red Globe
- Magic Seedless
- Autumn Royal
- Calmeria
- New PBR varieties coming 2021-22

ABOUT:

Milner Grapes has been growing grapes in Sunraysia since the 1930s, after swapping dairy and grazing for dried grapes. After moving into table grapes in the 1960s-70s, we expanded from 10 acres to 370, and our family owned and operated business continues to embrace new opportunities.

Backed by four generations of grape growers and cultivating our next generation, our family business champions strong long-lasting relationships, innovation, and quality.

We aim to grow the best, only harvesting what we would eat and enjoy.

CONTACT:

Greg: +61 418 30 30 90 | greg@milnergrapes.com

Tim: +61 418 245 001 | tim@milnergrapes.com

Facebook: Milner Grapes

EXPORTER DIRECTORY

MURACA GRAPES



ABOUT:

Muraca Grapes specialises in premium quality table grapes.

CURRENTLY EXPORTING:

- Crimson Seedless
- Thompson Seedless
- Menindee Seedless

CONTACT:

Nick Muraca: +61 408 304 557

Peter Muraca: +61 438 864 810

pmuraca1@hotmail.com

NCF EXPORTS



ABOUT:

NCF Exports has been supplying Australian fresh produce around the world for over 40 years. Throughout the world, NCF Exports' many customers have come to value and respect their distinctive personal approach, which is combined with a proven understanding of export market demands, and a constant commitment to providing dependable standards of quality to meet those demands.

With an increasing number of exciting new varieties NCF Exports is committed to being aligned with producers who are perfectly positioned to keep pace with the rapidly expanding needs of today's international consumer tastes and requirements.

CURRENTLY EXPORTING:

- Menindee Seedless
- Ralli Seedless
- Flame Seedless
- Thompson Seedless
- Crimson Seedless
- Sweet Sapphire™
- Autumn Royal
- Calmeria

CONTACT:

Bruno Moras :+61 428 502 922 | bmoras@ncf.net.au

Dominic Moras: +61 417 221 622 | dmoras@ncf.net.au

EXPORTER DIRECTORY

OLIVE GROVE FRUITS



ABOUT:

We are a highly innovative family owned and operated agricultural business which specialises in the growing and marketing of table grapes and avocados. We have built a strong reputation over the past 30 years for producing outstanding quality fresh fruits. Due to our progressive business model, we continue to grow and develop business relationships to ensure our sustained long-term success.

CURRENTLY EXPORTING:

- Sweet Sapphire™
- Cotton Candy™
- Sweet Globe™
- Sweet Celebration™
- Sugar Crisp™
- Crimson Seedless
- Red Globe
- Thompson Seedless
- Menindee Seedless
- Flame Seedless
- Currently more on trial

CONTACT:

Mark Gallace: +61 417 591 712 | mark@olivegrovefruits.com.au

Phone: +61 3 5026 3814

PARAMOUNT FARMS



ABOUT:

Paramount Farms is third generation family owned and operated, specialising in growing and exporting only the finest quality table grapes.

CURRENTLY EXPORTING:

- Crimson Seedless
- Long Crimson
- Ralli Seedless
- Magenta Seedless
- Sweet Globe™
- Sweet Favors™
- Sugar Crisp™
- Blanc Seedless

CONTACT:

Damian Mazza: +61 408 074 445

admin@paramountfarms.com.au

EXPORTER DIRECTORY

PROSUMER GROUP



Prosumer Group's reputation is built on customer care and high quality products.

ABOUT:

Prosumer Group Pty Ltd has been in the export business for over eight years. Our team has an exceptional understanding of horticulture and with every single one of us coming from a farming background that's over three generations of horticulture knowledge.

We export table grapes to southeast Asian countries and our brand is very well known for quality and timely deliveries. Our team specialises in catering to the specific needs and requirements of our customers and every order is inspected personally to ensure high quality produce is delivered to our customer.

CONTACT:

Krishna Pandurangi: +61 424 188 808

kpandurangi@prosumergroup.com.au

PURVEYORS INTERNATIONAL

PURVEYORS
INTERNATIONAL



Purveyors is committed to moving quality produce direct from farms to world markets.

ABOUT:

Purveyors International is an Australian company, established in 1991. The company is committed to moving quality produce direct from farms to world markets in the most cost-effective way; packing and marketing premium brands of produce; and providing customised service to its global clients.

The principal features of Purveyors are: a fast response to global market condition via its global business operations networks; an ability to create market demand with branded products to satisfy the marketing needs of individual importers in the same country; a consistency in the quality of its produce:

Purveyors only works with growers and packers who recognise stringent purchase requirements.

CONTACT:

Phone: +61 2 9211 1555 | Robin@purveyors.com

Zuzana@purveyors.com

EXPORTER DIRECTORY

RIVERKING



CURRENTLY EXPORTING:

- Crimson Seedless
- Thompson Seedless
- Sweet Globe
- Melody

ABOUT:

Riverking Australia is an Australian-based export company. We handle all sorts of fresh fruit exports, from Australia, Chile, Peru, Spain, USA, South Africa, Vietnam and Thailand.

Our fruits are distributed to Asian markets, though mainly China. With our years of experience globally sourcing fresh fruits, we have established solid relationships with market wholesalers. We work with e-commerce, supermarket, fruit chain stores and other direct sales channels in China. We can supply fruits all year round, and we are looking for potential customers to work with us as partners to increase our distribution networks.

CONTACT:

Kyn Teng: +61 401 540 774 | kyn@yqfruit.cn

SERGI FRESH



CURRENTLY EXPORTING:

- Crimson Seedless
- Long Crimson Seedless
- Red Globe
- Calmeria
- Menindee Seedless
- Other varieties available

ABOUT:

Family owned and operated since 1982.

CONTACT:

Michael: +61 421 541 886 | Michael@sergifresh.com

EXPORTER DIRECTORY

US FRESH EXPORT



CURRENTLY EXPORTING:

- Ralli Seedless
- Crimson Seedless
- Menindee Seedless
- Long Crimson Seedless
- Thompson Seedless
- Great Green™
- Melody™
- Autumn Royal
- Red Globe
- And other new varieties

ABOUT:

We are an established shipper and packer of premium table grapes based in Sydney, Australia. We also have an office in California, USA. Our mission is to be the global fruit supplier for our customers by providing grapes from the two best regions in the world (Australia and USA) all year round. We consider ourselves as a boutique shipper of premium table grapes. Why are we different? We are unique because we strive to work with our customers' specific need, whether it is pack style (clamshell, bags or plain pack), colour or eating quality. This is to ensure that our customers will have the best possible products for their end customers as well.

CONTACT:

Johan Satyo | Mobile: 626 248 6094

Fax: 626-270-4583 | www.usfreshexport.com

VESPUCCI BROS



CURRENTLY EXPORTING:

- Crimson Seedless
- Red Globe
- Allison
- Ivory Seedless
- Carlita™

ABOUT:

Vespucci Bros is a third generation, family owned and operated table grape business, specialising in the production of high quality Crimson Seedless, Thompson Seedless and Red Globe varieties.

We have been growing and exporting our grapes to several export markets around the globe, operating a separate export registered business called Synergy Fruits.

CONTACT:

Joe Vespucci: +61 419 548 225

Carmelo Vespucci: +61 408 329 381

vespuccibros@bigpond.com



"manage THE outcome"

Real Time Data Loggers Full Cold Chain Visibility

Real Time - Any Where - Any Time

10 Models to choose from
Real Time 3 & 4G Loggers

- Record
 - Temperature
 - Light
 - Humidity
 - Shock
 - Location
- Alerts - Email & SMS
- Individual logger customisation
- User Friendly Cloud Platform PC or Phone App
- Instant reports, PDF and Excel



P +61 419 369 944
E admin@andfresh.com.au
www.realtimedataloggers.com.au
SOLE AUSTRALASIAN DISTRIBUTOR



FRIGGA®
Real Time Cold Chain Solutions



CULTIVATING GROWTH:

Fostering the long-term sustainable future of Australia's table grape industry, so our growers and exporters can supply pristine grapes to consumers worldwide.



ATGA
Australian
Table Grape
Association Inc.

australiangrapes.com.au



WHEN EXPERIENCE MATTERS



VALLEY PACK AT A GLANCE



Controlled Atmosphere



On-site Fumigation



Pressure Cooling



Farm to Port Logistics



"We trust Valley Pack with our highest quality export produce. They have one of the best storage and treatment facilities in Australia".

Rocky Varapodio, Varapodio Orchards,
Ardmona, Victoria.



CONTACT

Taylor Hall
Mark Hall

taylor@valleypack.com.au
mark@valleypack.com.au

+61 408 380 503
+61 418 575454

valleypack.com.au



THE SULPHUR PAD YOU CAN TRUST

- Over 20 Years of proven success
- Reliable & consistent sulphur dioxide emissions
- Protects your grapes during storage & transportation
- Maintains greener stems for longer



Using fresh science to
enhance fresh produce



**FOR YOUR
PEACE OF MIND**

**Creating new trade protocols
for Australian growers
every year...**



STERITECH
Protecting what matters

Vietnam: grape, cherry, citrus

New Zealand: grape, mango, lychee, tomato, capsicum

Indonesia: grape, cherry, stone fruit, berry + 20 more.

Thailand: persimmon

Malaysia: mango

USA: mango, lychee

Domestic: grape, cherry, mango, summer fruit, chilli +20 more

Service Locations

VIC

21 Titan Drive,
Mickleham, VIC 3064
03 9216 3500

QLD

180-186 Potassium St,
Narangba, QLD 4504
07 3385 8400

steritech.com.au



ATGA
Australian
Table Grape
Association Inc.

CONTACT

33 Madden Avenue, Mildura, Victoria, 3500

enquiries@atga.net.au

+61 3 5021 5718

australiangrapes.com.au